

REQUEST FOR PROPOSAL

FOR

Selection of Anchor Industry Partner (AIP) for Upgradation of Industrial Training Institutes (ITIs) in Bihar under Pradhan Mantri Skilling and Employability Transformation Through Upgraded ITIs (PM SETU)



RFP No: BSDM/AIP(RFP)-171/2026-02

Date: 24.10.2026

Bihar Skill Development Mission (BSDM)

Youth, Employment and Skill Development Department, Government of Bihar

A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001

Email: biharskilldevelopmentmission@gmail.com **Website:** www.biharskilldevelopmentmission.in

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Notice Inviting Request for Proposal

RFP No: BSDM/AIP(RFP)-171/2026-02

Date- 24.10.2026

The Secretary, Youth, Employment and Skill Development Department, Govt. of Bihar- cum- CEO, Bihar Skill Development Mission (BSDM), invites proposals under the Two Bid System for **selection of Anchor Industry Partner (AIP) for Upgradation of Industrial Training Institutes (ITIs) in Bihar under Pradhan Mantri Skilling and Employability Transformation Through Upgraded ITIs (PM SETU).**

Kindly note that the selection of agencies under this RFP will not guarantee allocation of work and BSDM will assume no liability or cost towards it. BSDM makes no commitments, expresses or implied that this process will result in a business transaction between anyone.

Document Fee and Tender Processing Fee: All Applicants must pay a non-refundable Document Fee of Rs. 10,000/- (Rupees Ten Thousand only) and Tender Processing Fee of Rs.1,180.00 (One Thousand One Hundred Eighty only) through e-payment mode on E-Proc Portal (<https://eproc2.bihar.gov.in>).

Earnest Money Deposit (EMD): An EMD of Rs. 82,00,000/- (Rupees Eighty-Two Lakh) (Per Cluster) to be paid only through e-payment mode on E-Proc Portal or through an acceptable bank guarantee (scan copy to be uploaded on e-proc portal and original copy to be submitted in office of BSDM) prior to the last date/time for submission of the Bid, failing which the bid shall be rejected. The EMD shall be non-interest bearing and refundable. If the selected bidder fails to submit the requisite performance security or to execute the agreement, this EMD will be forfeited.

The Proposal has to be submitted through online mode on <https://eproc2.bihar.gov.in>. Interested bidders may download the complete Request for Proposal (RFP) document from website: <https://eproc2.bihar.gov.in>. The application procedure, eligibility criteria, evaluation methodology, terms and conditions and the scope of work are detailed in the RFP document. The RFP will be available to download from the above websites from 26.10.2026. The **pre-bid meeting** will be held at **04:00 PM on 03.11.2026, both in physical and virtual mode.** The last date for uploading of proposal/bid will be **25.11.2026 up to 15.00 Hrs.** Technical Bid will be opened on or after **26.11.2026 post 16:00 Hrs.** **The Evaluation of proposals will be made as per criteria laid down in RFP.** Please refer to the RFP document for complete details.

This RFP is issued in accordance with Bihar Financial Rules, State Purchase Preference Policy, IT Act 2000- for e-procurement validity and other guidelines, as applicable and as amended from time to time.

The bidders are strongly recommended to go through in detail the PM SETU guidelines published by MSDE, Govt. of India and Minutes of Meetings of the National Steering Committee (NSC) for PM-SETU available on website <https://dgt.gov.in> of MSDE, to understand the scope of work while preparing their bids.

BSDM reserves the right to issue addendum/corrigendum/modification or to amend any or all conditions of this RFP Document or to accept or reject any or all proposal(s) or to cancel the whole of this RFP at any stage without assigning any reason thereof and no bidders shall have any cause of action or claim against the BSDM for the same.

Mission Director

Bihar Skill Development Mission

Youth, Employment and Skill Development Department, Govt. of Bihar

Section I

Tender Schedule and Instructions:

SN	Activity	Date/Time: Duration
1.	Online Sale/Download date of Tender document	From 26.10.2026 (https://www.eproc2.bihar.gov.in)
2.	Last date & time for receiving queries/ clarifications	Up to 01.00 PM of 02.11.2026 on tenders.bsdm@gmail.com
3.	Date, Time and Place of Pre-Bid Meeting	Bihar Skill Development Mission # A-Wing, 5th Floor, Niyojan Bhawan, Bailey Road, Patna-800001, on 04:00 PM on 3.11.2026, both in physical and virtual mode. A Virtual Link will be given on the E-mail address provided by interested bidders in the pre-bid format.
4.	Last Date/Time for submission/ uploading of offer/Bid	25.11.2026 up to 15.00 Hrs. (https://www.eproc2.bihar.gov.in)
5.	Date & time for opening of Technical Bid	On or after 26.11.2026 post 16:00 Hrs. (https://www.eproc2.bihar.gov.in)
6.	Financial Bid Opening Date and Time	Post Completion of Technical Evaluation, through e-proc portal
7.	Method of Selection	QCBS (50:30:20)
8.	Bid Proposal Validity	180 days from last date of bid submission
9.	Bidding in Consortium/Joint Venture	Yes. The credentials of only Lead Bidder be considered.
10.	Contact person/Nodal Officer for queries	Name: Mr. Manish Shanker Designation: Mission Director Email: md.bsdbihar@gmail.com Contact No: 9835919599

- Submission of Proposals through electronic mode only.
- The applicant must have the Class II/III Digital Signature Certificate (DSC) with signing + Encryption, and User-id of the e-Procurement website before participating in the e-Tendering process. The applicant may use their DSC if they already have. They can also take DSC from any of the authorized agencies. For user-id they must get registered on e-Procurement Portal <https://www.eproc2.bihar.gov.in> submit their bids online on the same. Offline bids shall not be entertained by the Tender Inviting Authority for the tenders published in e-procurement platform.
- The applicants shall submit their eligibility and qualification details, technical bid, etc., in the online standard formats given in e-Procurement web site at the respective stage only. The applicants shall upload the scanned copies of all the relevant certificates, documents etc., in support of their eligibility criteria / technical bids and other certificate/documents on the e-Procurement web site. The applicant shall sign on the supporting statements, documents, certificates, uploaded by him, owning responsibility for their correctness / authenticity. The applicant shall attach all the required documents for the specific tender after uploading the same during the bid submission as per the tender notice and bid document.
- Proposals along with necessary online payments (Tender Processing Fee, Document Fee, EMD) must be paid online through e-Procurement portal (<https://www.eproc2.bihar.gov.in>) before the date and time specified in the RFP. The department/Tendering Authority doesn't take any responsibility for the delay / Non-Submission of Proposal / Non-Reconciliation of online Payment caused due to Non availability of Internet Connection, Network Traffic/ Holidays or any other reason."

5. The tender opening will be done online only.
6. Any **Corrigendum/Addendum** or date extension notice will be given/published on the e-Procurement Portal <https://eproc2.bihar.gov.in> only.
7. For support related to e-tendering process, applicants may contact at following address “e- Procurement HELP DESK, RJ Complex, 2nd Floor, Canara Bank Campus, Khajpura, Ashiana Road, PS: Shastri Nagar, Patna-800014. “Toll Free Number: 1800 572 6571” Email ID: eproc2support@bihar.gov.in.
8. Detailed descriptions and instructions for submitting the proposal can be downloaded from e-tender website (<https://www.eproc2.bihar.gov.in>).
9. The applicants shall submit their eligibility and qualification details, certificates, if any, as mentioned in respective sections etc., in the online standard formats given in e-Procurement web site (<https://www.eproc2.bihar.gov.in>) at the respective stage only. All the required documents should be attached to the proper place as mentioned in the e-forms otherwise the proposal of the applicant may be rejected.
10. The applicant is expected to carefully examine all the instructions, guidelines, terms and condition and formats of the RFP. Failure to furnish all the necessary information as required by the RFP or submission of a proposal not substantially responsive to all the requirements of the RFP shall be at applicant’s own risk and may be liable for rejection. Applicants are advised to study the RFP document carefully. Submission of bid shall be deemed to have been done after careful study and examination of the RFP document with full understanding of its implications.
11. The applicants should ensure that all the required documents as mentioned in the RFP document are submitted/ uploaded in the prescribed format only. The applicant shall upload the scanned copies of all the relevant certificates, documents etc., in support of their eligibility criteria / technical bids and other certificate /documents in the e-Procurement web site (<https://www.eproc2.bihar.gov.in>). **This will be applicant’s sole responsibility to ensure that all required documents have been uploaded and all uploaded documents, when downloaded must be legible/readable failing which their bid will be rejected. Hence it is advised that all the documents should be properly scanned and uploaded.**
 - ❖ BSDM shall carry out the evaluation solely based on the uploaded certificates/documents in the e-Procurement system.
 - ❖ BSDM will notify the applicants for submission of original hardcopies of the uploaded documents, or for clarificatory documents, if required.
12. The applicant shall sign on the supporting statements, documents, certificates and on being uploaded by him, owning responsibility for their correctness/authenticity.
13. **Conditional Bids/proposals shall be outrightly rejected.**
14. Validity of Bids: 180 days from the last date of proposal submission.
15. **Pre-Bid Meeting:** BSDM shall receive and respond to pre-bid queries of prospective bidders as per the scheduled date and time mentioned in the above **Table of Tender Schedule**. The bidders are requested to send their consolidated queries (i.e. only once) within stipulated timeline to the **e-mail address**, as **specifically mentioned in the table given above i.e. Tender Schedule**. Further queries sent by the bidders or queries sent at the last moment may not be entertained.

BSDM will host a pre-bid meeting at the scheduled date and time as mentioned in the Tender Schedule of this RFP. BSDM may incorporate any changes in the RFP based on acceptable suggestions received in pre-bid queries. The decision of BSDM regarding acceptability or rejection of any suggestion or modification requested shall be final in this regard and shall not be called upon to question under any circumstances.

The purpose of the pre-bid meeting is to provide the prospective bidders with information regarding the business process of BSDM, the RFP and the project requirements and to provide each bidder with an opportunity to seek clarifications regarding any aspect of the RFP and the Project.

Note: The queries should necessarily be submitted in the following format with editable file (in word or excel only) only, within the stipulated date and time on the specific email address as mentioned in the above table “tender schedule”, else the queries may not be entertained by BSDM:

Organization Name:		Name of representative:	
Designation:		E Mail Address:	
S.N.	RFP Document reference, Section and Page No.	Content of RFP requiring clarification(s)	Points of clarification(s)

16. The response to the queries or any amendments/ clarifications/ corrigendum/ addendum shall be conveyed only by way of publishing it on the website <https://eproc2.bihar.gov.in> and no participant would be intimated individually about the responses of BSDM. **All such corrigendum/ addendum/ amendments shall be binding on all the bidders. The bidders are also advised to visit the above-mentioned website on regular basis for checking of corrigendum/ addendum/ amendments, if any.**
17. Kindly note that the selection of agencies under this RFP will not guarantee allocation of work and BSDM will assume no liability or cost towards it. BSDM makes no commitments, expresses or implied that this process will result in a business transaction between anyone.
18. This RFP is issued in accordance with Bihar Financial Rules, State Purchase Preference Policy, IT Act 2000-for e-procurement validity and other guidelines, as applicable and as amended from time to time.
19. BSDM reserves the right to issue addendum/corrigendum/modification or to amend any or all conditions of this RFP Document or to accept or reject any or all proposal(s) or to cancel the whole of this RFP at any stage without assigning any reason thereof and no bidders shall have any cause of action or claim against the BSDM for the same.

Disclaimer

The information contained in this Request for Proposal (“RFP”), or subsequently provided to the bidders, whether verbally or in documentary or any other form, by or on behalf of Bihar Skill Development Mission (hereinafter referred to as the “Client”), is provided to such bidders on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided and the client would not be subject to be put to any litigation on account of it or otherwise.

This RFP is not an agreement and is neither an offer nor invitation by the Client to the prospective bidder or any other person. The purpose of this RFP is to provide bidder with information that may be useful to them in the formulation of their Proposals pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the client in relation to the scope of work/services envisaged under this RFP. Such assumptions, assessments and statements do not purport to contain all the information that each bidder may require. This RFP may not be appropriate for all persons/organizations, and it is not possible for the client to consider the objectives, technical expertise and particular needs of each party who reads or uses this RFP, except for the purpose of this RFP. The assumptions, assessments, statements and information contained in this RFP, may not be complete, accurate, adequate or correct for all intents and purposes other than for limited purpose of giving a background of this scheme and the bidder should, therefore, conduct its/their own investigations and analysis and check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this RFP and obtain independent advice from appropriate sources.

Information provided in this RFP to the bidder is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The client accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The client, its employees and advisers make no representation or warranty and shall have no liability to any person including any bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this selection process.

The client reserves the right to change any or all conditions/ information set in this RFP document by way of revision, deletion, updating or annulment through issuance of appropriate addendum as the authority may deem fit without assigning any reason thereof.

The client reserves the right to accept or reject any or all proposals without giving any reasons thereof. The client will not entertain or be liable for any claim for costs and expenses in relation to the preparation of the Proposals to be submitted in response to this RFP Document. The client also accepts no liability whether resulting from negligence or otherwise, howsoever caused, arising from reliance of any bidder upon the statements contained in this RFP. The client may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this RFP. The issue of this RFP does not further imply that the client is bound to select/empanel a bidder or bidder(s), as the case may be, for scope of work/services under this RFP and the client reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The bidder shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the client, or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the bidder, and the client shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a bidder in preparation for submission of the Proposal, regardless of the conduct or outcome of the selection process.

2. Introduction

2.1. Background

The Bihar Skill Development Mission (the “BSDM”), nodal skilling mission of the Government of Bihar functioning under the Youth, Employment and Skill Development Department and having its office at 5th floor, 'A' Wing, Niyojan Bhawan, Near Income Tax office, Patna - 800001, is engaged in promoting vocational training and skill development for the upgradation of industrial production, services, productivity and innovation, contributing to the planned growth of the State's and the country's economy through different schemes of skill development.

ITIs in India provide vocational education and training across a range of technical and non-technical disciplines. Since their inception in the 1950s, ITIs have served as the foundation of the country's vocational training ecosystem, equipping students with industry-relevant skills in areas such as manufacturing, construction, electronics, automobiles, and information technology. These institutions are instrumental in meeting the skilled workforce requirements of various industries. Recognizing the significant role of ITIs in national development, the Government of India has launched a comprehensive initiative aimed at upgrading and expanding vocational training. The Pradhan Mantri Skilling and Employability Transformation through Upgraded ITIs (PMSETU) Scheme aims to upgrade the ITIs through PPP mode.

2.2. Overview of the PM SETU Scheme

- A. The Ministry of Skill Development & Entrepreneurship (MSDE), Government of India has launched the PM SETU Scheme with a total budgetary allocation of Rs. 60,000 crores for the upgradation of 1,000 ITIs (comprising 200 Hub ITIs and 800 Spoke ITIs) and capacity augmentation of five National Skill Training Institutes (NSTIs) over a period of five years.
- B. The Scheme shall be implemented with 50% funding support from the Central Government, 33% contribution from the State Government, and 17% (Minimum) participation from Industry.
- C. Each cluster shall comprise one Hub ITI and four Spoke ITIs, with a total investment of Rs. 241.00 crore per cluster (1 Hub + 4 Spokes). Under the initiative, Hub ITIs shall introduce up to four (4) new courses and upgrade ten (10) existing courses, while Spoke ITIs shall introduce two (2) new courses and upgrade eight (8) existing courses, along with specialized short-term programs for both ITI and non-ITI students (including engineering and work-based diploma courses), and facilities such as Training of Trainers (ToT), placement services, innovation centers, and production units.
- D. For each cluster, one Anchor Industry Partner (AIP) shall be onboarded through a Request for Proposal (RFP) process, based on the submission of a Strategic Investment Plan (SIP) for the respective cluster.
- E. The PM SETU Scheme envisages upgradation of 1,000 ITIs in a Hub-and-Spoke Model in partnership with industry partners through PPP mode. The curriculum will be updated to align with industry demands, and new courses will be introduced to address evolving skill needs. The primary model for implementing the Scheme will be industry-led, wherein a Special Purpose Vehicle (SPV) will be formed to implement the Scheme at the cluster level.
- F. There will be a National Steering Committee (NSC) to oversee the Scheme, coordinate with State/UT Governments, and monitor implementation. This committee will serve as the main decision-making body to ensure smooth execution. The NSC, chaired by the MSDE Secretary, may include senior officials from NCVET, DGT, States/UTs, other relevant Ministries (e.g., Ministry of Education, Ministry of Heavy Industries, Ministry of Commerce and Industry, Ministry of Labour and Employment, etc.), and key members of academia and industry. The National Steering Committee will have overall responsibility for all activities under the National ITI Upgradation Scheme.
- G. The Youth, Employment Skill Development Department, Government of Bihar intends to upgrade the ITIs in the following fifteen clusters under the PM SETU Scheme:

Clusters of Bihar under PM-SETU: 15 Hubs and 60 Spokes

SN	Name of Hub ITI	District	SN	Name of Spoke ITI	District
1	WITI Bettiah	Paschim Champaran	1	ITI Narkatiyaganj	Paschim Champaran
			2	ITI Semra Bazar	Paschim Champaran
			3	ITI Bettiah	Paschim Champaran
			4	ITI Raxaul	Purbi Champaran
2	ITI Motihari	Purbi Champaran	1	ITI Chakia, Keshariya	Purbi Champaran
			2	WITI Motihari	Purbi Champaran
			3	ITI Sheohar	Sheohar
			4	ITI Belsand	Sitamarhi
3	WITI Hajipur	Vaishali	1	WITI Muzaffarpur	Muzaffarpur
			2	ITI (LWE) Muzaffarpur	Muzaffarpur
			3	ITI Mahua, Vaishali	Vaishali
			4	ITI Mahnar	Vaishali
4	ITI Siwan	Siwan	1	ITI Hathwa	Gopalganj
			2	WITI Gopalganj	Gopalganj
			3	ITI Sonpur	Saran
			4	ITI Maharajganj, Siwan	Siwan
5	WITI Buxar	Buxar	1	ITI Piro (Kothua)	Bhojpur
			2	ITI Bihiya	Bhojpur
			3	ITI Buxar	Buxar
			4	ITI Dumraon	Buxar
6	ITI Dehri-on-Son, Rohtas	Rohtas	1	ITI (LWE) Babhandi, Aurangabad	Aurangabad
			2	ITI Kaimur (Bhabhua)	Kaimur
			3	ITI Sasaram	Rohtas
			4	ITI Bhelari, Rohtas	Rohtas
7	WITI Nawada	Nawada	1	ITI Mahakar, Gaya	Gaya
			2	ITI (LWE) Kawakol, Nawada	Nawada
			3	ITI Nawada	Nawada
			4	ITI Rajauli	Nawada
8	ITI Khagaria	Khagaria	1	ITI Bakhri	Begusarai
			2	ITI Balia	Begusarai
			3	ITI Navgachiya, Bhagalpur	Bhagalpur
			4	ITI Gogri	Khagaria
9	WITI Katihar	Katihar	1	ITI Manihari, Katihar	Katihar
			2	ITI Katihar	Katihar
			3	WITI Purnea	Purnea
			4	ITI Dhamdaha, Purnea	Purnea
10	WITI Forbesganj	Araria	1	ITI Araria	Araria
			2	WITI Purnea	Purnea

SN	Name of Hub ITI	District	SN	Name of Spoke ITI	District
			3	ITI Forbesganj	Araria
			4	WITI Kishanganj	Kishanganj
11	ITI Madhepura	Madhepura	1	WITI Madhepura	Madhepura
			2	ITI Simri Bakhtiyarpur	Saharsa
			3	ITI Triveniganj	Supaul
			4	ITI Supaul	Supaul
12	ITI Patna City	Patna	1	ITI Arwal	Arwal
			2	ITI Jehanabad	Jehanabad
			3	ITI Masaurhi, Patna	Patna
			4	ITI Bihta, Danapur	Patna
13	ITI Kalyanbigha	Nalanda	1	ITI Rajgir	Nalanda
			2	ITI Hilsa, Nalanda	Nalanda
			3	WITI Nalanda	Nalanda
			4	ITI Shekhpura	Shekhpura
14	ITI Tarapur	Munger	1	ITI (Lwe) Giddhaur	Jamui
			2	ITI Lakhisarai	Lakhisarai
			3	ITI Haweli Kharagpur, Munger	Munger
			4	ITI Banka	Banka
15	ITI Darbhanga	Darbhanga	1	ITI Benipur, Darbhanga	Darbhanga
			2	ITI Bisfi (Madhubani)	Madhubani
			3	WITI Madhubani	Madhubani
			4	ITI Samastipur	Samastipur

Note: - The identification of the aforementioned Spoke ITIs aligned to the Hub ITIs may be changed at the time of implementation phase, based on subsequent discussions and subject to mutual understanding between concern authority and the selected Anchor Industry Partner (AIP). On the contrary the hub ITI shall be remained unchanged.

The broad aspects of scope of work are given under **Appendix-IV**.

The bidders are strongly recommended to go through in detail the PM SETU guidelines published by MSDE, Govt. of India and Minutes of Meetings of the National Steering Committee (NSC) for PM-SETU available on website <https://dgt.gov.in> of MSDE, to understand the scope of work while preparing their bids.

- H. The BSDM, through this RFP, intends to select the Bidder who shall act as an Anchor Industry Partner (“AIP” or “Selected Bidder”) and shall be responsible for the upgradation of a cluster of the ITIs on a Hub-and-Spoke model (“Cluster”) through a joint venture with Government. The estimated cost of the project is INR 241.00 crore for each cluster (“Estimated Project Cost”). The assessment of actual costs, however, will have to be made by the Bidders.
- I. The Anchor Industry Partner (AIP) will form a Special Purpose Vehicle (SPV) (One AIP can apply for one or more distinct clusters) which will be a new not-for-profit Section 8 company incorporated under the Companies Act, 2013, wherein Government would be, in terms of the Bidding Documents and particularly the shareholders’ agreement, issued and allotted 49% of the economic and voting shares of the SPV. The AIP will accordingly hold 51% of the economic and voting shares of the SPV, while the remaining 49% will be vested with the Central and State Government. The SPV will act as the Licensee and shall be responsible for the development and management of the Cluster and performance of related obligations including delivery of the specified training and employment outcomes. The SPV will have full autonomy over course offerings (e.g., introduction of new programs, curriculum and pedagogy design), trainer management (e.g., recruitment, training), and financial operations (e.g., expenditure, revenue generation from users).
- J. The AIP is envisaged to be selected through a competitive bidding process on a Quality and Cost Based mode based on the weighted average of the marks scored in terms hereof on technical and financial eligibility, overall upgradation cost as per the Strategic Investment Plan (“SIP”), and the financial bid offer for the upgradation of the ITIs for the Cluster. The transformation of ITIs shall be based on three key pillars:

- Upgradation of ITI infrastructure: enhancing both soft and hard infrastructure to provide a more favorable learning environment.
- Decentralization and deregulation: aligning ITI operations with industry requirements and local economic needs to meet current and future workforce needs.
- A new governance structure: leveraging the managerial and operational support of industry and balancing autonomy with accountability.

K. The BSDM intends to award the identified Clusters to different entities through an open and transparent competitive bidding process in accordance with the procedure set out herein.

L. The bidder (“Bidder”) for the purposes of this RFP (as defined in the PM SETU Guidelines) shall mandatorily be one of the following entity types:

- a. A registered private or public limited company engaged in manufacturing or services, including Public Sector Undertakings (PSUs)
- b. An industry association or consortium representing one or more major sectors (at least 5 years old industry association)
- c. An industry-led foundation (CSR / philanthropic arm of a company/industry group/corporates)
- d. An industry-promoted / operated academic or training institution (e.g., corporate universities, sectoral skilling institutions)
- e. **Industry in partnership with reputed academic institutions, Institutes of National Importance (INI), skilling institutions or universities, training partners, sector skill councils and so on.**

Note: Entities debarred by any government agency will not be eligible to participate under the Scheme.

M. The AIP / Selected Bidder shall be required to incorporate a new Section 8 company under the Companies Act, 2013, prior to execution of the License Agreement, for the purpose of execution of the Cluster and discharging the obligations of the Licensee (the “Licensee” or “SPV”), which inter alia shall include the design, development, management, operation and maintenance of the Cluster in accordance with the provisions of the License Agreement (the “License Agreement”) to be entered into between the Selected Bidder and the BSDM in the form provided by the BSDM as part of the Bidding Documents pursuant hereto.

N. The scope of work will broadly include upgradation, operation and maintenance of the ITIs mentioned in **Appendix-IV** through the Hub-and-Spoke model in accordance with the terms of the License Agreement. **The Bidder shall submit a Strategic Investment Plan in accordance with Appendix-VI as part of its Technical Bid.**

O. The BSDM shall receive Bids in accordance with the terms and conditions set out in this RFP and the associated documents issued by the BSDM, as amended or clarified from time to time (collectively referred to as the “Bidding Documents”), and all Bids shall be prepared and submitted in accordance with such terms on or before the date for submission of Bids (the “Bid Due Date”).

P. The statements and explanations contained in this RFP are intended to provide a better understanding to the Bidders about the subject matter of this RFP and should not be construed or interpreted as limiting in any way the scope of services and obligations of the Licensee set forth in the License Agreement or the rights of the BSDM to amend, alter, change, supplement or clarify the scope of work or the License to be awarded pursuant to this RFP. Consequently, any omissions, conflicts or contradictions in the Bidding Documents including this RFP are to be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by the BSDM.

2.3. Brief Description of the Bidding Process

- A) The Government of India has issued guidelines (see **Appendix-V**) for qualification of bidders seeking to acquire stakes in any public sector enterprise through the process of disinvestment. These guidelines shall apply mutatis mutandis to this Bidding Process. The BSDM shall be entitled to disqualify a Bidder in accordance with the aforesaid guidelines at any stage of the Bidding Process. Bidders must satisfy themselves that they are qualified to bid, and should give an undertaking to this effect in the form at **Appendix-I**.
- B) The selection of the Bidder shall be on a **Quality and Cost Based Selection (QCBS) on a weighted-average basis**. Based on the evaluation of Qualified Bidders in terms hereof, the following three scores shall be determined:
- Technical Marks – say “X”. Technical Marks shall have a weightage of 50%.
 - Score on overall costing of upgradation – say “Y”. The Y score shall have a weightage of 30%.
 - Score on Financial Bid offer (contribution) – say “Z”. The Financial Bid score shall have a weightage of 20%.

The bidder with the highest combined score computed as per the above weightages will generally be awarded the contract (“Highest Bidder”). In this RFP, the term “Highest Bidder” shall mean the Bidder who scores the highest aggregate score in terms hereof including this RFP. Subject to the provisions of this RFP, the Cluster will be awarded to the Highest Bidder.

- C) The License period and other terms are pre-determined, as indicated in the draft License Agreement.
- D) The Bidding Documents include the draft License Agreement for the Cluster, which is enclosed. Subject to the provisions of the aforesaid documents and any addenda issued subsequent to this RFP document, will be deemed to form part of the Bidding Documents.
- E) **Performance Security(Per Cluster):** The amount of Performance Security/ Performance Bank Guarantee will be 3% (three percent) of the proposed capital expenditure committed in its proposal by AIP for the respective cluster.
- The Bidders will have the option to provide Performance Security in the form of a demand draft or a bank guarantee acceptable to the BSDM in the format provided at **Appendix-III**.
 - In case a bank guarantee is provided for EMD, its validity period shall not be less than 180 (one hundred and eighty) days from the Bid Due Date, inclusive of a claim period of 60 (sixty) days, and may be extended as mutually agreed. Where a demand draft is provided, its validity shall not be less than 90 (ninety) days from the Bid Due Date for the purposes of encashment by the BSDM. The Bid shall be summarily rejected if it is not accompanied by the Bid Security.

Refund of Performance Security: The Performance Security shall be released and refunded to the Bidder within a period of six (6) months from the date of satisfactory completion of the assignment, subject to the terms and conditions of the contract and verification of all deliverables.

Forfeiture of Performance Security: Performance Security shall be liable for forfeiture, either in full or in part, under the following circumstances:

- Breach of Contract:** In the event of any breach or non-compliance with the terms and conditions stipulated in the contract.
 - Failure to Perform:** If the selected Bidder fails to commence the services within the stipulated time or fails to deliver the agreed services/deliverables, including cases where the work order is only partially executed.
- F) Bidders are invited to examine the Cluster in greater detail, and to carry out, at their cost, such studies as may be required for submitting their respective Bids for award of the Cluster including implementation thereof. The BSDM shall facilitate the conduct of such ITI-level due diligence.
- G) Generally, the Highest Bidder shall be the Selected Bidder. The second-ranked Bidder shall be kept in reserve, and the second-ranked Bidder may be invited to match the Bid submitted by the Highest Bidder in case such Highest Bidder withdraws or is not selected for any reason.
- H) The Licensee shall, in consideration of its investment and services, be entitled to levy, collect and appropriate fees in accordance with the provisions of the License Agreement.

3. Instructions to Bidders

3.1 Scope of Bid

3.1.1 The BSDM wishes to receive Bids under this RFP from eligible Bidders. No Bidder shall submit more than one Bid for the Cluster. A Bidder shall not be entitled to submit another bid. The Bidder may, however, choose to bid for multiple clusters.

3.1.2. The Bidders are expected to carry out their own surveys, investigations and other detailed examination of the Cluster before submitting their Bids.

3.1.3. Notwithstanding anything to the contrary contained in this RFP, the detailed terms specified in the draft License Agreement shall have overriding effect provided, however, that any conditions or obligations imposed on the Bidder hereunder shall continue to have effect in addition to its obligations under the License Agreement.

3.1.4. The Technical Bid and Financial Bid should be furnished in the format at **Appendix-I** to **Appendix-VII** respectively, along with all enclosures, duly signed by the Bidder's authorized signatory. The Financial Bid shall clearly indicate the bid amount, in both figures and words, in Indian Rupees. The bid amount shall consist of the amount offered to be funded by the Bidder as part of the overall outlay under the SIP, to be infused / expended as per the terms and conditions of this RFP and the provisions of the License Agreement. In the event of any difference between figures and words, the amount indicated in words shall be taken into account.

3.1.5. The Bidder should submit a Power of Attorney as per the format at **Appendix-II**, authorizing the signatory of the Bid to commit the Bidder.

3.1.6. Any condition or qualification or any other stipulation contained in the Bid shall render the Bid liable to rejection as a non-responsive Bid.

3.1.7. The documents including this RFP and all attached documents provided by the BSDM are and shall remain or become the property of the BSDM and are transmitted to the Bidders solely for the purpose of preparation and submission of a Bid in accordance herewith. Bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for the preparation and submission of their Bid. The provisions of this shall also apply mutatis mutandis to Bids and all other documents submitted by the Bidders, and the BSDM will not return to the Bidders any Bid, document or any information provided therewith.

3.2 Eligibility of Bidders

For determining the eligibility of Bidders for submission of Bids hereunder, the following shall apply:

- A) The bidder ("Bidder") for the purposes of this RFP (as defined in the PM SETU Guidelines) shall mandatorily be one of the following entity types:
- A registered private or public limited company engaged in manufacturing or services, including Public Sector Undertakings (PSUs)
 - An industry association or consortium representing one or more major sectors (at least 5 years old industry association)
 - An industry-led foundation (CSR / philanthropic arm of a company/industry group/corporates)
 - An industry-promoted / operated academic or training institution (e.g., corporate universities, sectoral skilling institutions)
 - Industry in partnership with reputed academic institutions, Institutes of National Importance (INI), skilling institutions or universities, training partners, sector skill councils and so on.**

Note: entities debarred by any government agency will not be eligible to participate under the Scheme.

- B) A Bidder shall not have a conflict of interest (the “**Conflict of Interest**”) that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. In the event of disqualification, the BSDM shall be entitled to forfeit and appropriate the Bid Security or Performance Security, as the case may be, as mutually agreed genuine pre-estimated loss and damage likely to be suffered and incurred by the BSDM and not by way of penalty (the “**Damages**”), without prejudice to any other right or remedy available to the BSDM. Without limiting the generality of the above, a Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process if:
- I. The Bidder, or any Associate (or any constituent thereof) and any other Bidder, or any Associate thereof (or any constituent thereof), have common controlling shareholders or other ownership interest provided that this disqualification shall not apply where the direct or indirect shareholding of a Bidder or an Associate thereof (or any shareholder thereof having a shareholding of more than 25% of the paid-up and subscribed share capital of such Bidder or Associate) in the other Bidder or Associate is not more than 25% of the subscribed and paid-up equity share capital thereof provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in sub-section (72) of Section 2 of the Companies Act, 2013. For the purposes of this Clause, indirect shareholding held through one or more intermediate persons shall be computed as follows: (aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the “Subject Person”) shall be taken into account for computing the shareholding of such controlling person in the Subject Person and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis provided that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26% of the subscribed and paid-up equity shareholding of such intermediary or
 - II. Such Bidder, or any Associate thereof, receives or has received any direct or indirect subsidy, grant, concessional loan or subordinated debt from any other Bidder or any Associate thereof, or has provided any such subsidy, grant, concessional loan or subordinated debt to any other Bidder or Associate thereof or
 - III. Such Bidder has the same legal representative for purposes of this Bid as any other Bidder or
 - IV. Such Bidder, or any Associate thereof, has a relationship with another Bidder or any Associate thereof, directly or through a common third party, that puts either or both of them in a position to have access to each other’s information about, or to influence the Bid of, either or each other or
 - V. Such Bidder, or any Associate thereof, has participated as a consultant to the BSDM in the preparation of any documents, design or technical specifications of the Cluster.
- C) A Bidder shall be liable for disqualification if any legal, financial or technical adviser of the BSDM in relation to the Cluster is engaged by the Bidder, or any Associate thereof, in any manner for matters related to or incidental to the Cluster. For avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Bidder or Associate in the past but its assignment expired or was terminated at least 30 (thirty) days prior to the Bid Due Date, nor where such adviser is engaged after a period of 3 (three) years from the Bid Due Date.

3.3 Eligibility Criteria:

To be eligible for qualification, a Bidder shall fulfil the following conditions of minimum eligibility:

- A) **Technical Capacity:** The Bidder should have **at least 200 employees on its payroll** as on the Bid Due Date. In the case of industry-led foundations, industry-promoted academic institutions or similar entities, the employee strength of the parent company or close group/sister company shall be considered.
- B) **Financial Capacity:**
- Net Worth: Net-worth of the Bidder in the previous three financial years (FY 2022-23, FY 2023-24 & FY 2024-25 or FY 2025-26, if audited) should be positive.
 - Average Annual Turnover:** The Bidder shall have an average annual turnover equal to or greater than Rs 250 crore in the previous three financial years FY 2022-23, FY 2023-24 & FY 2024-25 or FY 2025-26, if audited. Audited Balance Sheets and Profit & Loss Accounts should be submitted, demonstrating the soundness of Bidder's financial position. **In the case of industry-led foundations, industry-promoted academic institutions or similar entities, the turnover of the parent company or close group/sister companies shall be considered.**
- C) **Technical Marks:** Bidders meeting the aforesaid minimum eligibility criteria shall be eligible for evaluation and scoring of their Strategic Investment Plan (SIP) submitted in terms hereof (including Appendix-VI) ("Technical Marks"). The scoring of the SIP for Cluster 1 and Cluster 2 would be determined separately based on the applications received respectively for these cluster. The scoring of the SIP for each Cluster shall be in terms of the provisions and marks tabulated below:

Dimension	Criteria	Sub-criteria	Rating Mechanism	Weightage (marks)
A. HR Plan	HR level Managerial Capacity	Proposed managerial level HR Plan for the SPV and capacity building of existing ITI staff	Credentials of proposed SPV CEO and Management of SPV	5
			Plan for capacity building and HR Management of existing ITI Staff/ Trainers	5
			Plan to induct industry level/ lateral hires as Master Trainers/ Academic Deans/ Subject Experts	5
			Filling of vacancies through contractual staff until permanent staff is hired by Government of Bihar	5
			Subtotal	20 Marks
B. Operational Plan and Strategy	Inclusion and Outreach plan	Proposed outreach to underserved groups (SC/ST/ others identified)		2
		Proposed increase in female share of enrolment over baseline		3
		Applying for priority sectors as per Instructions for the Preparation of the SIP - Part -1 in clause-4		5
			Subtotal	10 Marks
	Curriculum strategy diversity and Innovation	Plan for Re-design of Existing Courses	Qualitative Assessment	5

Dimension	Criteria	Sub-criteria	Rating Mechanism	Weightage (marks)
		Plan to introduce courses in new age areas/ IR 4.0/ Green/ Digital/ Advanced Manufacturing		5
		Plan for non-ITI courses – short term courses, work-based Diplomas, Executive programs, etc.		5
		Innovation in pedagogy/ technology enabled learning, AR/VR, etc.		5
			Subtotal	20 Marks
	Infrastructure and Facility Management	New capex development strategy; Infra maintenance strategy (blueprint for an inclusive, climate and disaster resilient and sustainable capex plan and civil infra upgradation)		5
		Fungibility of equipment and machinery proposed		5
			Subtotal	10 Marks
C. Employment Outcomes and Industry Linkages	Employment Potential over baseline	Overall employment outcomes to be achieved as per the SIP over the baseline	Placement (Increase in share of placed over baseline)	10
		Apprenticeships (Increase in share of those engaged as Apprentices)		2
		Salary growth of placed students over baseline		5
		Overseas Mobility Opportunities Envisaged		3
			Subtotal	20 Marks
	Strength of Industry engagement & in-house absorption of pass-outs	Industry engagement strategy (MoUs, DSTs, OJT partnerships planned)		5
		Extent of in-house absorption of pass outs by AIP and its partner/ supply chain/ vendors		5
		Size of the cluster proposed		—
			Subtotal	10 Marks
D. Sustainability Plan	Extent of sustainability envisaged for the Cluster	Plan for building revenue stream from activities like Production Centre, fee-based courses, etc. over the years		10
			Subtotal	10 Marks

Grand Total: 100 Marks

Note: The infrastructure dimension shall include overall redesign and upgradation of existing equipment and civil infrastructure, with some weightage for energy-efficient equipment, climate- and disaster-resistant infrastructure, and overall environmental sustainability.

3.4 The Bidder shall enclose with its Technical Bid, to be submitted as per the format at Appendix-I (complete with its Annexes), the following:

- a) Documentary evidence by way of a Statutory Auditor's / Chartered Accountant's certificate or concerned client certificate, duly signed by the authorized personnel of the Bidder.
- b) Certificate from the statutory auditor of the Bidder or its Associates specifying the Net Worth of the Bidder.

3.5 The Bidder should submit a Power of Attorney as per the format at **Appendix-II**, authorizing the signatory of the Bid to commit the Bidder.

3.6 The Bidder, if selected, shall be required to form a Section 8 company / appropriate Special Purpose Vehicle incorporated under the Indian Companies Act, 2013 (the "SPV"), to execute the License Agreement and implement the Cluster.

3.7 Any entity which has been barred by the Central / State Government, or any entity controlled by it, from participating in any project (PPP or otherwise), and where the bar subsists as on the date of Bid, would not be eligible to submit a Bid under this RFP.

3.8 A Bidder, including any Associate, should, in the last 3 (three) years, have neither failed to perform on any contract (as evidenced by the Imposition of a penalty by an arbitral tribunal or a court, a judicial pronouncement or arbitration award against the Bidder or Associate), nor been expelled from any project or contract by any public entity, nor had any contract terminated by any public entity for breach by such Bidder or Associate. Provided, however, that where a Bidder claims that its disqualification arising on account of any cause or event specified in this Clause is such that it does not reflect (a) any malfeasance on its part in relation to such cause or event (b) any willful default or patent breach of the material terms of the relevant contract (c) any fraud, deceit or misrepresentation in relation to such contract or (d) any rescinding or abandoning of such contract, it may make a representation to this effect to the BSDM seeking a waiver from the disqualification, and the BSDM may, in its sole discretion and for reasons to be recorded in writing, grant such waiver if it is satisfied with the grounds of such representation and is further satisfied that such waiver is not likely to cause a material adverse impact on the Bidding Process or on the implementation of the Cluster.

3.9 In computing the Financial Capacity of the Bidder, the Financial Capacity of their respective Associates/parent company/close group or sister companies would also be eligible hereunder. For the purposes of this RFP, "Associate", parent or subsidiary or sister companies will be interpreted as per the general guidelines of companies act.

3.10 The following conditions shall be adhered to while submitting a Bid:

- a) Bidders should attach clearly marked and referenced continuation sheets in the event that the space provided in the prescribed forms in the Annexes is insufficient. Alternatively, bidders may format the prescribed forms making provision for incorporation of the requested information.
- b) In responding to the qualification submissions, Bidders should demonstrate their capabilities in implementing this project/cluster.

3.11 While qualifications are open to persons from any country, the following provisions shall apply:

- a) Where, on the date of the Bid, 25% (twenty-five per cent) or more of the aggregate issued, subscribed and paid-up equity share capital in a Bidder is held by persons resident outside India, or where a Bidder is controlled by persons resident outside India or

- b) if at any subsequent stage after the date of the Bid there is an acquisition of 25% (twenty-five per cent) or more of the aggregate issued, subscribed and paid-up equity share capital or control, by persons resident outside India, in or of the Bidder

then the qualification of such Bidder — or, in the event described in sub-clause (b) above, the continued qualification of the Bidder — shall be subject to the approval of the BSDM from a national-security and public-interest perspective. The decision of the BSDM in this behalf shall be final, conclusive and binding on the Bidder. The holding or acquisition of equity or control as above shall include direct or indirect holding / acquisition, including by transfer, of the direct or indirect legal or beneficial ownership or control, by persons acting for themselves or in concert and in determining such holding or acquisition the BSDM shall be guided by the principles, precedents and definitions contained in the SEBI (Substantial Acquisitions of Shares and Takeovers) Regulations, 2011, or any substitute thereof, as in force on the date of such acquisition. The Bidder shall promptly inform the BSDM of any change in shareholding as above, and failure to do so shall render the Bidder liable for disqualification from the Bidding Process.

3.12 While qualification is open to persons from any country, any Bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority as provided in the Order (Public Procurement No. 1) dated 23rd July 2020 issued by the Ministry of Finance, Department of Expenditure, Public Procurement Division. Further, the Selected Bidder shall not be allowed to sub-contract works to any contractor from a country which shares a land border with India unless such contractor is registered with the Competent Authority as provided in the aforesaid Order. It is clarified that, as mentioned in Annex 2 of the aforesaid Order, the restriction will not apply to Bidders from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development projects. The updated lists are given on the website of the Ministry of External Affairs. “Competent Authority” for the purpose of this clause means the authority defined in Annex 1 of the said Order. “Bidder from a country which shares a land border with India” means: (a) an entity incorporated, established or registered in such a country or (b) a subsidiary of an entity incorporated, established or registered in such a country or (c) an entity substantially controlled through entities incorporated, established or registered in such a country or (d) an entity whose beneficial owner is situated in such a country or (e) an Indian (or other) agent of such an entity or (f) a natural person who is a citizen of such a country. The expression “beneficial owner” shall carry the meaning assigned to it under the said Order.

3.13 A Bidder shall be liable for disqualification and forfeiture of Bid Security if any legal, financial or technical adviser of the BSDM in relation to the Cluster is engaged by the Bidder, or any Associate thereof, in any manner for matters related to or incidental to such Cluster during the Bidding Process or subsequent to (i) the issue of the LOA or (ii) the execution of the License Agreement. In the event any such adviser is engaged by the Selected Bidder after issue of the LOA or execution of the License Agreement for matters related or incidental to the Cluster, then notwithstanding anything to the contrary contained herein and without prejudice to any other right or remedy of the BSDM (including forfeiture and appropriation of the Bid Security or Performance Security), the LOA or the License Agreement, as the case may be, shall be liable to be terminated without the BSDM being liable in any manner whatsoever to the Selected Bidder or Licensee. For the avoidance of doubt, this disqualification shall not apply where such adviser was engaged by the Bidder or Associate in the past but its assignment expired or was terminated at least 30 days prior to the Bid Due Date, nor where such adviser is engaged after a period of 3 years from the Bid Due Date.

3.14 Any award of License pursuant to this RFP shall be subject to the terms of the Bidding Documents and PM SETU guidelines as amended from time to time.

3.15 Change in Ownership

The Bidder further acknowledges and agrees that the aforesaid obligation shall be the minimum and shall be in addition to such other obligations as may be contained in the License Agreement, and a breach hereof shall, notwithstanding anything to the contrary contained in the License Agreement, be deemed to be a breach of the License Agreement and dealt with as such thereunder.

3.16 Number of Bids and Costs Thereof

- No Bidder shall submit more than one Bid for the Cluster. Bidders may, however, bid for multiple clusters.
- The Bidders shall be responsible for all costs associated with the preparation of their Bids and their participation in the Bidding Process. The BSDM will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

3.17 ITI Cluster Visit and Verification of Information

Bidders are encouraged to submit their respective Bids after visiting the Cluster ITIs and ascertaining for themselves the ITI conditions, demand, industry cluster(s), space for upgradation works, trainers, availability of power, water and other utilities for construction, access to site, handling and storage of materials, applicable laws and regulations, and any other matter considered relevant by them. BSDM shall facilitate prospective bidders to the visit of ITIs but bidders will have to inform the department 3 days prior to the visit

3.18 Acknowledgement by Bidder

It shall be deemed that, by submitting the Bid, the Bidder has:

- Made a complete and careful examination of the Bidding Documents. Have gone through in detail the PM SETU guidelines published by MSDE, Govt. of India and Minutes of Meetings of the National Steering Committee (NSC) for PM-SETU available on website <https://dgt.gov.in> of MSDE, to understand the scope of work while preparing their bids.**
- Received all relevant information requested from the BSDM.
- Accepted the risk of inadequacy, error or mistake in the information provided in the Bidding Documents or furnished by or on behalf of the BSDM relating to any of the matters referred to in the RFP.
- Satisfied with all matters, things and information (including matters referred to in necessary and required for submitting an informed Bid, execution of the Cluster in accordance with the Bidding Documents, and performance of all of its obligations thereunder.
- Acknowledged and agreed that inadequacy, lack of completeness or incorrectness of information provided in the Bidding Documents, or ignorance of any of the matters referred to in, shall not be a basis for any claim for compensation, damages, extension of time, loss of profits, etc., from the BSDM, nor a ground for termination of the License Agreement by the Licensee.
- Acknowledged that it does not have a Conflict of Interest and
- Agreed to be bound by the undertakings provided by it under and in terms hereof.

The BSDM shall not be liable for any omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the RFP or the Bidding Process, including any error or mistake therein or in any information or data given by the BSDM.

3.19 Right to Accept or Reject Any or All Bids

A) Notwithstanding anything contained in this RFP, the BSDM reserves the right to accept or reject any Bid and to annul the Bidding Process and reject all Bids at any time, without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons, therefore. If the BSDM rejects or annuls all the Bids, it may, in its discretion, invite all eligible Bidders to submit fresh Bids hereunder.

B) The BSDM reserves the right to reject any Bid if:

- a. at any time, a material misrepresentation is made or uncovered or
- b. the Bidder does not provide, within the time specified by the BSDM, the supplemental information sought by the BSDM for evaluation of the Bid.

Such misrepresentation / improper response shall lead to the disqualification of the Bidder.

C) If disqualification / rejection of a Bidder occurs after the Bids have been opened and the Highest Bidder gets disqualified / rejected, then the BSDM reserves the right to:

- a. invite the second-ranked Bidder for award of the Cluster or
- b. take any such measure as may be deemed fit in the sole discretion of the BSDM for implementation of this ambitious project or annulment of the Bidding Process.

D) In case it is found during evaluation, or at any time before signing of the License Agreement or after its execution and during the period of subsistence thereof, that one or more of the qualification conditions have not been met by the Bidder, or the Bidder has made a material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet appointed as the Licensee and if the Bidder / SPV has already been issued the LOA or has entered into the License Agreement, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated by a written communication from the BSDM to the Bidder, without the BSDM being liable in any manner whatsoever to the Bidder. The BSDM shall be entitled to forfeit and appropriate Bid Security or Performance Security, as the case may be, as Damages, without prejudice to any other right or remedy available to the BSDM.

E) The BSDM reserves the right to verify all statements, information and documents submitted by the Bidder in response to the RFP or the Bidding Documents, and the Bidder shall, when so required by the BSDM, make available all such information, evidence and documents as may be necessary for such verification. Any such verification, or lack thereof, by the BSDM shall not relieve the Bidder of its obligations or liabilities hereunder, nor affect any rights of the BSDM thereunder.

F) The BSDM may, in its sole discretion and on grounds of reciprocity, disqualify a Bidder if any or all of its constituents are entities incorporated in a country where an entity incorporated in India does not have similar rights of bidding for contracts contemplated hereunder.

3.20 Language

The Bid and all related correspondence and documents in relation to the bidding process shall be in English language. Supporting documents and printed literature furnished by the Bidder with the Bid may be in any other language provided that they are accompanied by translations of all the pertinent passages in the English language, duly authenticated and certified by the Bidder. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Bid, the English language translation shall prevail.

3.21 Format and signing of Bid

- The Bidder shall provide all the information sought under this RFP. The BSDM will evaluate only those Bids that are received in the required formats and complete in all respects. Incomplete and /or conditional Bids shall be liable to rejection.
- The Bid shall be typed or written in indelible ink. It shall be duly signed in digital form by the authorized signatory of the Applicant. All the alterations, omissions, additions or any other amendments made to the Bid shall be initialized by the person(s) signing the Application. The Bid shall contain page numbers.

3.22 Submission of Bids

- A) The Bidder shall submit the Bid no later than the date and time specified as the Bid Due Date, on the e-proc Portal, duly signed in digital form by the authorized signatory of the Bidder, by uploading the complete and legible scanned/digital copies of the Technical and Financial Bids in digital format.

- B) The documents comprising the Bid referred to in Clause shall include:
- a. Technical Bid in the prescribed format (**Appendix-I**) along with Annexes and supporting documents.
 - b. Power of Attorney for signing the Bid as per the format at **Appendix-II**;
 - c. Bid Security online or in the Bank Guarantee as per format at **Appendix-III**;
 - d. Strategic Investment Plan as per the format outlined in **Appendix-VI**;
 - e. Documents of incorporation (Memorandum and Article of association if the Bidder is a body corporate, if a partnership then a copy of its partnership deed etc. and so on for other legal entity type.
 - f. Bidder's duly audited balance sheet and profit and loss account for the preceding three years;

3.23 Opening and Evaluation of Bids

- a) BSDM shall open the Technical Bids on the Bid Due Date, at the place specified and in the presence of the Bidders who choose to attend.
- b) BSDM will subsequently examine and evaluate Bids in accordance with the provisions set out in the RFP.
- c) Bidders are advised that selection of Bidders will be entirely at the discretion of the BSDM. Bidders will be deemed to have understood and agreed that no explanation or justification on any aspect of the Bidding Process or selection will be given.
- d) Any information contained in the Bid shall not in any way be construed as binding on the BSDM but shall be binding against the Bidder if the Cluster is subsequently awarded to it on the basis of such information.
- e) BSDM reserves the right not to proceed with the Bidding Process at any time without notice or liability and to reject any or all Bid(s) without assigning any reasons.

3.24 Confidentiality

Information relating to the examination, clarification, evaluation, and recommendation of the Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the BSDM in relation to, or matters arising out of, or concerning the Bidding Process. BSDM will treat all information, submitted as part of Bid, in confidence and will require all those who have access to such material to treat the same in confidence. The BSDM may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the BSDM or as may be required by law or in connection with any legal process.

3.25 Submission of Bid

The Bidder shall submit its Bid in the form and manner to be set out in this RFP.

3.26 Pre-Qualification and notification

After the evaluation of Technical Bids, the BSDM would announce a list of qualified Bidders "(Qualified Bidders)" who will be eligible for opening and evaluation of their Financial Bids. All communications relating to Pre-qualification shall be uploaded on Official Website. BSDM will not entertain any query or clarification from Bidders who fail to pre-qualify.

3.27 Proprietary data

All documents and other information supplied by the BSDM or submitted by a Bidder to the BSDM shall remain or become the property of the BSDM. Bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Bid. The BSDM will not return any Bid or any information provided therewith.

Bid Submission Forms and Annexures

The bidders are expected to respond to the RFP using the forms given in RFP with all supporting documents.

Appendices

- Letter comprising the Technical Bid
- Power of Attorney for signing of Bid
- Bank Guarantee for Bid Security
- Guidelines of the Department of Disinvestment
- Guidelines for preparation of the Strategic Investment Plan (SIP)
- Financial Bid

4. Criteria For Evaluation

4.1. Evaluation of Bids

- 4.1.1. Only those Bidders who meet the minimum eligibility criteria specified in RFP and the bidder who scores minimum 70 marks out of total of 100 marks under clause 3.3 (Technical Marks), will be eligible for opening of its Financial Bids for further evaluation under given QCBS method of the RFP under clause 4.4 “Selection of Bidder”. Bidders whose Bid do not meet these criteria shall be rejected.
- 4.1.2. The Bidder’s technical capability is to be established by the minimum Technical Capacity, Financial Capacity, that the bidder demonstrates to meet terms herein and Technical Marks scored pursuant to evaluation of SIP; and the Bidder who scores the cut-off marks shall be eligible for opening of its Financial Bids.

4.2. Financial information for purposes of evaluation

- 4.2.1. The Bid must be accompanied by the Audited Annual Reports of the Bidder for the last 3 (three) financial years preceding the Bid Due Date.
- 4.2.2. In case the annual accounts for the latest financial year are not audited and therefore the Bidder cannot make it available, the Bidder shall provide the Audited Annual Reports for 3 (three) years preceding the year for which the Audited Annual Report is not being provided.

4.3. Pre-Qualification of Bidders

- 4.3.1. The credentials of eligible Bidders shall be measured in terms of their Technical and Financial Capacity.

4.4. Selection of Bidder

- 4.4.1. The Bidders considered as responsive in terms of RFP and fulfill the minimum eligibility criteria shall be further evaluated in terms of the SIP based on the evaluation criteria set forth in the RFP. Financial Bids of only Qualified Bidders shall be considered for opening and evaluation. BSDM shall select the Bidder through Quality cum Cost Based Selection (“QCBS”) process.
- 4.4.2. Based on the evaluation of Qualified Bidders in terms herein, the following three scores shall be determined:
 1. Technical Score – say ‘X’. Technical Marks shall have a weightage of 50%
 2. Score on overall costing commitment – say “Y”. Y score shall have a weightage of 30%
 3. Score on Financial Bid offer – say “Z”. Financial Bid score shall have weightage of 20%

The Final Score shall be computed using the following formula:

$$\text{Overall SIP Score (Sn)} = [X_t \times 0.5] + [Y_t \times 0.3] + [Z_t \times 0.2]$$

Where:

Sn = Final Score of SIP

Xt = Technical Score of SIP, based on technical parameters mentioned in RFP.

Yt = Financial Score, based on the cost per unit technical score secured and calculated as follows:

4. Cost per unit technical score (A) = Total Financial Outlay ÷ Xt
5. $Y_t = (A_{min} \div A) \times 100$
6. $Z_t = (F \div F_{max}) \times 100$, where:

F is the share of industry proposed by the AIP/Consortium in percentage of total outlay of SIP.

17% would be the minimum industry share as mandatory/essential condition (i.e., 17% of the total project cost submitted for the Hub and Spoke Cluster).

In case of any inconsistency observed during the evaluation stage, BSDM reserves the right to remove the inconsistency and adopt a revised fair calculation method based on above parameters and spirit.

- 4.4.3. Subject to the provisions hereof, the Qualified Bidders shall be informed individually about the opening of the Financial Bids. The BSDM shall open the Financial Bids of the Bidders qualified in the Technical Bid on the scheduled date and time in the presence of the authorized representatives of the Bidders who may choose to attend.
- 4.4.4. In the event that two or more Bidders have the same score (the “Tie Bidders”), the BSDM shall identify the Bidder with the highest Technical Marks as Selected Bidder. In the event the Technical Marks of such Tie Bidders are also the same, then the Bidder with highest Financial Bid quote shall be selected for award of the Cluster
- 4.4.5. In the event that the Bidder with the highest score withdraws or is not selected for any reason in the first instance (the “first round of bidding”), the BSDM may in its sole discretion invite second ranked Bidder for award of the Cluster or annul the Bidding Process.
- 4.4.6. After selection, a Letter of Award (the “LOA”) shall be issued by BSDM to the Selected Bidder and the Selected Bidder shall, within 7 (seven) days of the receipt of the LOA, give its acceptance thereof. In the event no consent is provided, BSDM may, unless it consents to extension of time for submission thereof, appropriate the Bid Security of such Bidder as Damages on account of failure of the Selected Bidder to acknowledge the LOA, and the next eligible Bidder may be considered.
- 4.4.7. After the acknowledgement of the LOA as aforesaid by the Selected Bidder, it shall execute the License Agreement (including shareholders agreement annexed thereto) within the period prescribed by BSDM. The Selected Bidder shall not be entitled to seek any deviation, modification or amendment in the License Agreement.

4.5 Contacts during Bid Evaluation

Bids shall be deemed to be under consideration immediately after they are opened and until such time the BSDM makes official intimation of award/ rejection to the Bidders. While the Bids are under consideration, Bidders and/or their representatives or other interested parties are advised to refrain, save and except as required under the Bidding Documents, from contacting by any means, the BSDM and/ or their employees/ representatives on matters related to the Bids under consideration.

5. FRAUD AND CRRUPT PRACTICES

- 5.1. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process and subsequent to the issue of the LOA and during the subsistence of the License Agreement. Notwithstanding anything to the contrary contained herein, or in the LOA or the License Agreement, the BSDM may reject a Bid, withdraw the LOA, or terminate the License Agreement, as the case may be, without being liable in any manner whatsoever to the Bidder if it determines that the Bidder or the Licensee, as the case may be, has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process. In such an event, the BSDM shall be entitled to forfeit and appropriate Bid Security or Performance Security, as the case may be, as Damages, without prejudice to any other right or remedy that may be available to the BSDM under the Bidding Documents and/ or the License Agreement, or otherwise.
- 5.2. Without prejudice to the rights of the BSDM under Clause 5.1 hereinabove and the rights and

remedies which the BSDM may have under the LOA or License Agreement, or otherwise, if a Bidder or Licensee, as the case may be, is found by the BSDM to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process, or after the issue of the LOA or the execution of the License Agreement, such Bidder shall not be eligible to participate in any tender or RFP issued by the BSDM during a period of 2 (two) years from the date such Bidder or Licensee, as the case may be, is found by the BSDM to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.

5.3. For the purposes of above, the following terms shall have the meaning hereinafter respectively assigned to them:

- a. “corrupt practice” means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to, or employing, or engaging in any manner whatsoever, directly or indirectly, any official of the BSDM who is or has been associated in any manner, directly or indirectly, with the Bidding Process or the LOA or has dealt with matters concerning the License Agreement or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the BSDM, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) save and except as permitted under sub clause (d) of Clause 2.2.1, engaging in any manner whatsoever, whether during the Bidding process or after the issue of the LOA or after the execution of the License Agreement, as the case may be, any person in respect of any matter relating to the Cluster or the LOA or the License Agreement, who at any time has been or is a legal, financial or technical adviser of the BSDM in relation to any matter concerning the Cluster;
- b. “fraudulent practice” means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process;
- c. “coercive practice” means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person’s participation or action in the Bidding Process.
- d. “undesirable practice” means (i) establishing contact with any person connected with or employed or engaged by the BSDM with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and
- e. restrictive practice” means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

6. MISCELLANEOUS

- 6.1. The Bidding Process shall be governed by, and construed in accordance with, the laws of India and the courts in the Patna, Bihar in which the BSDM has its headquarters shall have exclusive jurisdiction over all disputes arising under, pursuant to and/ or in connection with the Bidding Process.
- 6.2. The BSDM, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
 - a. suspend and/ or cancel the Bidding Process and/ or amend and/ or supplement the Bidding Process or modify the dates or other terms and conditions relating thereto;
 - b. consult with any Bidder in order to receive clarification or further information;

- c. qualify or not to qualify any Bidder and/ or to consult with any Bidder in order to receive clarification or further information;
 - d. retain any information and/ or evidence submitted to the BSDM by, on behalf of, and/ or in relation to any Bidder; and/ or
 - e. independently verify, disqualify, reject and/ or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Bidder.
- 6.3. It shall be deemed that by submitting the Bid, the Bidder agrees and releases the BSDM, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/ or performance of any obligations hereunder, pursuant hereto, and/ or in connection with the Bidding Process, and waives to the fullest extent permitted by applicable laws, any and all rights and/ or claims it may have in this respect, whether actual or contingent, whether present or in future.
- 6.4. The License Agreement and RFP are to be taken as mutually explanatory and, unless otherwise expressly provided elsewhere in this RFP, in the event of any conflict between them the priority shall be in the following order:
- a. License Agreement;
 - b. the RFP.
- i.e. the License Agreement at (a) above shall prevail over the RFP at (b) above.

APPENDIX-I Letter Comprising the Technical Bid

Dated:

To,
The Chief Executive Officer,
Bihar Skill Development Mission,
Youth, Employment and Skill Development Department
Patna, Bihar - 800001

Sub: Bid for the For Upgradation of ITIs in Bihar under PM SETU Scheme for Cluster____(Please name the Cluster/s)

Dear Madam/Sir

1. With reference to your RFP document dated , I/we, having examined the Bidding Documents and understood their contents, hereby submit my/our Bid for the aforesaid Cluster. The Bid is unconditional and unqualified.
2. I/ We acknowledge that the Bihar Skill Development Mission, Youth, Employment and Skill Development Department will be relying on the information provided in the Bid and the documents accompanying the Bid for selection of the Bidder for the aforesaid Cluster, and we certify that all information provided therein is true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying the Bid are true copies of their respective originals.
3. This statement is made for the express purpose of qualifying as a Bidder for the development, augmentation, operation and management of the aforesaid Cluster.
4. I/ We shall make available to the Bihar Skill Development Mission, Youth, Employment and Skill Development Department any additional information it may find necessary or require supplementing or authenticate the Bid.
5. I/ We acknowledge the right of the Bihar Skill Development Mission, Youth, Employment and Skill Development Department to reject our Bid without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
6. I/ We certify that in the last three years, we or our Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial Bihar Skill Development Mission, Youth, Employment and Skill Development Department or a judicial pronouncement or arbitration award, nor been expelled from any project or contract by any public Bihar Skill Development Mission, Youth, Employment and Skill Development Department nor have had any contract terminated by any public Bihar Skill Development Mission, Youth, Employment and Skill Development Department for breach on our part.
7. I/ We declare that:
 - a. I/ We have examined and have no reservations to the Bidding Documents, including any Addendum issued by the Bihar Skill Development Mission, Youth, Employment and Skill Development Department;
 - b. I/ We do not have any conflict of interest in accordance with the RFP document;
 - c. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in the RFP document, in respect of any tender or request for proposal issued by or any agreement entered into with the Bihar Skill Development Mission, Youth, Employment and Skill Development Department or any other public sector enterprise or any government, Central or State; and

- d. I/ We hereby certify that we have taken steps to ensure that in conformity with the provisions of Section 4 of the RFP, no person acting for us or on our behalf has engaged or will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
8. I/ We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Bid that you may receive nor to invite the Bidders to Bid for the Cluster, without incurring any liability to the Bidders, in accordance with the RFP document.
9. I/ We believe that we satisfy(s) the Net Worth criteria and meet(s) all the requirements as specified in the RFP document and am/ are qualified to submit a Bid.
10. I/ We declare that we or our/ its Associates are not a part of any other Bid for the Cluster.
11. I/ We certify that in regard to matters other than security and integrity of the country, we/ adverse orders passed by a regulatory BSDM, Bihar which could cast a doubt on our ability to undertake the Cluster, or which relates to a grave offence that outrages the moral sense of the community.
12. I/ We further certify that in regard to matters relating to security and integrity of the country, we or any of our Associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law.
13. We further certify that no investigation by a regulatory BSDM, Bihar is pending either against us/ or against our/ their Associates or against our CEO or any of our directors/ managers/ employees.
14. I/ We further certify that we are qualified to submit a Bid in accordance with the guidelines for qualification of bidders seeking to acquire stakes in Public Sector Enterprises through the process of disinvestment issued by the GOI vide Department of Disinvestment OM No. 6/4/2001-DD-II dated 13th July, 2001 which guidelines apply mutatis mutandis to the Bidding Process. A copy of the aforesaid guideline's forms part of the RFP at Appendix-V thereof. I/ We further certify that we are not disqualified in terms of the additional criteria specified by the Department of Disinvestment in their OM No. 6/4/2001-DD-II dated July 13, 2001, a copy of which forms part of the RFP at Appendix-V thereof.
15. I/We further certify that we or any entity controlled by it, from participating in any project (PPP or otherwise), and no bar subsists as on the date of Bid.
16. I/ We undertake that in case due to any change in facts or circumstances during the Bidding Process, we are attracted by the provisions of disqualification in terms of the provisions of this RFP, we shall intimate the BSDM, Bihar of the same immediately.
17. I/ We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the BSDM, Bihar in connection with the selection of the Bidder, or in connection with the Bidding Process itself, in respect of the above- mentioned Cluster and the terms and implementation thereof.
18. In the event of my/ our being declared as the Selected Bidder, I/we agree to enter into a License Agreement in accordance with the draft that has been provided to me/us prior to the Bid Due Date. We agree not to seek any changes in the aforesaid draft and agree to abide by the same.
19. I/ We have studied all the Bidding Documents carefully and also surveyed the Cluster Site.
20. We understand that except to the extent as expressly set forth in the License Agreement, we shall have no claim, right or title arising out of any documents or information provided to us by the BSDM, Bihar or in respect of any matter arising out of or relating to the Bidding Process including the award of Cluster.
21. The Statement of Legal Capacity as per format provided at Annex-III in Appendix-I of the RFP document, and duly signed, is enclosed. The power of attorney for signing of Bid as per format provided at Appendix II of the RFP, is also enclosed.

22. I/ We understand that the Selected Bidder shall incorporate a Section 8 Company under the Indian Companies Act, 1956/ 2013 as such prior to execution of the License Agreement.
23. I/ We agree and undertake to abide by all the terms and conditions of the RFP document.
24. I/ We certify that in terms of the RFP, my/our Net Worth is positive in the financial year for the last three years (FY 2022-23, FY 2023-24 & FY 2024-25) Bid Due Date.
25. I/ We offer Bid Security of INR. [*] Crore (Rupees ____Only) to the BSDM, Bihar in accordance with the RFP Document.
26. The Bid Security in the form of a {Demand Draft/ Bank Guarantee} has been submitted.
27. The documents accompanying the Bid, required to be submitted in original as specified in of the RFP, have been submitted in a separate envelope and marked as “Enclosures of the Bid forCluster” and the documents specified in Clause 2.13.3 have been uploaded/ are being uploaded on the official website.
28. I/ We agree and understand that the Bid is subject to the provisions of the Bidding Documents. In no case, I/we shall have any claim or right of whatsoever nature if the Cluster is not awarded to me/us or our Bid is not opened or rejected.
29. The Financial Bid has been quoted by me/us after taking into consideration all the terms and conditions stated in the RFP, draft License Agreement, our own estimates of costs/commitment and after careful assessment of the site and all the conditions that may affect the project cost and implementation of the Cluster.
30. I/ We agree and undertake to abide by all the terms and conditions of the RFP document.
31. I/ We shall keep this offer valid for 180 (One Hundred and Eighty) days from the Bid Due Date specified in the RFP.
32. I/ We hereby undertake to submit this Technical Bid for undertaking the aforesaid Cluster in accordance with the Bidding Documents and the License Agreement.

In witness thereof, I/we submit this Bid under and in accordance with the terms of the RFP document.

Yours faithfully,

Date:

Signature:

Name:

Designation:

Place:

Seal of the Bidder

Appendix I: Annex-I Particulars of the Bidder

Bid applied for: <Name of Cluster/s>

- a. Name:
 - b. Country of incorporation:
 - c. Address of the corporate headquarters and its branch office(s), if any, in
 - d. India:
 - e. Date of incorporation and/ or commencement of business:
1. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Cluster:
 2. Particulars of individual(s) who will serve as the point of Contact:
 - a. Name:
 - b. Designation:
 - c. Address:
 - d. Phone Number:
 - e. Email:
 3. Particulars of the Authorized Signatory of the Bidder:
 - a. Name:
 - b. Designation:
 - c. Address:
 - d. Phone Number:
 - e. Email:
 4. The following information shall also be provided for the Bidder
Name of the Bidder

Sl. No.	Criteria	Yes	No
1.	Has the Bidder been barred by the Central/ State Government, or any entity controlled by it, from participating in any project (PPP or otherwise)?		
2.	If the answer to 1 is yes, does the bar subsist as on the date of Bid?		

5. A statement by the Bidder (where applicable) or any of their Associates disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/ arbitration in the recent past is given below (Attach extra sheets, if necessary):

Appendix I: Annex-II Financial Capacity of the Bidder

Name of Bidder:

(In Rs. Crore)

Bidder Type	Turnover	Net Worth
1. A registered private or public limited company engaged in manufacturing or services, including Public Sector Undertakings (PSUs)	FY 2022-23	FY 2022-23
2. An industry association or consortium representing one or more major sectors (at least 5 years old industry association)	FY 2023-24	FY 2023-24
3. An industry-led foundation (CSR / philanthropic arm of a company/industry group/corporates)	FY 2024-25	FY 2024-25
4. An industry-promoted / operated academic or training institution (e.g., corporate universities, sectoral skilling institutions)	FY 2025-26 (if audited)	FY 2025-26 (if audited)
5. Industry in partnership with reputed academic institutions, Institutes of National Importance (INI), skilling institutions or universities, training partners, sector skill councils and so on.		
(Please select one as applicable and delete others)		

Name & address of Bidder's Main Bankers:

- 1.
- 2.
- 3.

Instructions:

1. The Bidder shall attach copies of the balance sheets, financial statements and Annual Reports for 3 (Three) years preceding the Bid Due Date. The financial statements shall:
 - a) reflect the financial situation of the Bidder and its Associates where the Bidder is relying on its Associate's financials;
 - b) be audited by a statutory auditor;
 - c) be complete, including all notes to the financial statements; and
 - d) correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).

Appendix I: Annex-III Statement for Authorized Signatory of the Bid

(On the letter head of the Bidder)

Date:

To,

Chief Executive Officer
Bihar Skill Development Mission
Youth, Employment and Skill Development Department
Patna, Bihar – 800001

Dear Madam/Sir,

We hereby confirm that we satisfy the terms and conditions laid out in the RFP document.

We have agreed that (insert individual's name) will act as our representative and has been duly authorized to submit the RFP. Further, the authorized signatory is vested with requisite powers to furnish such letter and authenticate the same.

Thanking you,

Yours faithfully,

Date:

Signature:

Name:

Designation:

Place:

Seal of the Bidder

APPENDIX-II Power of Attorney for signing of Bid

Know all men by these presents, We (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr/ Ms (name) ,.....son/daughter/wife of and presently residing at, who is presently employed with us and holding the position of, as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Bid for the Upgradation of Industrial Training Institutes (ITIs) under the PM SETU Scheme proposed or being developed by the..... (the “BSDM, Bihar”) including but not limited to signing and submission of all applications, bids and other documents and writings, participate in Pre-Bids and other meetings and providing information/ responses to the BSDM, Bihar, representing us in all matters before the BSDM, Bihar, signing and execution of all contracts including the License Agreement and undertakings consequent to acceptance of our bid, and generally dealing with the BSDM, Bihar in all matters in connection with or relating to or arising out of our bid for the said Cluster and/ or upon award thereof to us and/or till the entering into of the License Agreement with the BSDM, Bihar.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE,, THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF 2.....

For

Witnesses:

1.
2.

(Signature, name, designation and address)

(Notarized)

Accepted

.....(Signature)

(Name, Title and Address of the Attorney)

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders’ resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Apostille certificate.

APPENDIX-III Format of Bank Guarantee for Bid Security

1. In consideration of you, BSDM, Patna, Bihar having its office at A- Wing, 5th Floor, Niyojan Bhawan, Near Income Tax Golambar, Patna, Bihar - having agreed to receive the Bid of..... (a company registered under the Companies Act, 1956/2013) and having its registered office at (hereinafter referred to as the “Bidder” which expression shall unless it be repugnant to the subject or context thereof include its/their executors, administrators, successors and assigns), for the Upgradation of Industrial Training Institutes (ITIs) under the PM SETU Scheme (hereinafter referred to as “the Cluster”) pursuant to the RFP Document dated issued in respect of the Cluster and other related documents including without limitation the draft License Agreement (hereinafter collectively referred to as “Bidding Documents”), we (Name of the Bank) having our registered office at and one of its branches at(hereinafter referred to as the “Bank”), at the request of the Bidder, do hereby in terms of Clause 2.1.5 read with Clause 2.1.6 of the RFP Document, irrevocably, unconditionally and without reservation guarantee the due and faithful fulfilment and compliance of the terms and conditions of the Bidding Documents (including the RFP Document) by the said Bidder and unconditionally and irrevocably undertake to pay forthwith to the BSDM, Patna an amount of Rs. _____ (Rupees _____ Only) (hereinafter referred to as the “Guarantee”) as our primary obligation without any demur, reservation, recourse, contest or protest and without reference to the Bidder if the Bidder shall fail to fulfil or comply with all or any of the terms and conditions contained in the said Bidding Documents.
2. Any such written demand made by the BSDM, Bihar stating that the Bidder is in default of the due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents shall be final, conclusive and binding on the Bank.
3. We, the Bank, do hereby unconditionally undertake to pay the amounts due and payable under this Guarantee without any demur, reservation, recourse, contest or protest and without any reference to the Bidder or any other person and irrespective of whether the claim of the BSDM, Bihar is disputed by the Bidder or not, merely on the first demand from the BSDM, Bihar stating that the amount claimed is due to the BSDM, Bihar by reason of failure of the Bidder to fulfil and comply with the terms and conditions contained in the Bidding Documents including failure of the said Bidder to keep its Bid open during the Bid validity period as set forth in the said Bidding Documents for any reason whatsoever. Any such demand made on the Bank shall be conclusive as regards amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs. _____ (Rupees _____ Only).
4. This Guarantee shall be irrevocable and remain in full force for a period of 240 (Two hundred and Forty) days from the Bid Due Date inclusive of a claim period of 60 (sixty) days or for such extended period as may be mutually agreed between the BSDM, Bihar and the Bidder, and agreed to by the Bank, and shall continue to be enforceable till all amounts under this Guarantee have been paid.
5. We, the Bank, further agree that the BSDM, Bihar shall be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents including, inter alia, the failure of the Bidder to keep its Bid open during the Bid validity period set forth in the said Bidding Documents, and the decision of the BSDM, Bihar that the Bidder is in default as aforesaid shall be final and binding on us, notwithstanding any differences between the BSDM, Bihar and the Bidder or any dispute pending before any Court, Tribunal, Arbitrator or any other BSDM, Bihar.
6. The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.
7. In order to give full effect to this Guarantee, the BSDM, Bihar shall be entitled to treat the Bank as the principal debtor. The BSDM, Bihar shall have the fullest liberty without affecting in any way the liability

of the Bank under this Guarantee from time to time to vary any of the terms and conditions contained in the said Bidding Documents or to extend time for submission of the Bids or the Bid validity period or the period for conveying acceptance of Letter of Award by the Bidder or the period for fulfilment and compliance with all or any of the terms and conditions contained in the said Bidding Documents by the said Bidder or to postpone for any time and from time to time any of the powers exercisable by it against the said Bidder and either to enforce or forbear from enforcing any of the terms and conditions contained in the said Bidding Documents or the securities available to the BSDM, Bihar, and the Bank shall not be released from its liability under these presents by any exercise by the BSDM, Bihar of the liberty with reference to the matters aforesaid or by reason of time being given to the said Bidder or any other forbearance, act or omission on the part of the BSDM, Bihar or any indulgence by the BSDM, Bihar to the said Bidder or by any change in the constitution of the BSDM, Bihar or its absorption, merger or amalgamation with any other person or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of releasing the Bank from its such liability.

8. Any notice by way of request, demand or otherwise hereunder shall be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.
9. We undertake to make the payment on receipt of your notice of claim on us addressed to [name of Bank along with branch address] and delivered at our above branch which shall be deemed to have been duly authorized to receive the said notice of claim.
10. It shall not be necessary for the BSDM, Bihar to proceed against the said Bidder before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank, notwithstanding any other security which the BSDM, Bihar may have obtained from the said Bidder or any other person and which shall, at the time when proceedings are taken against the Bank hereunder, be outstanding or unrealised.
11. We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of the BSDM, Bihar in writing.
12. The Bank declares that it has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorised and has full power to execute this Guarantee for and on behalf of the Bank.
13. For the avoidance of doubt, the Bank's liability under this Guarantee shall be restricted to Rs. _____ (Rupees _____ Only). The Bank shall be liable to pay the said amount or any part thereof only if the BSDM, Bihar serves a written claim on the Bank in accordance with paragraph 9 hereof, on or before [..... (indicate date falling 180 days after the Bid Due Date)].

Signed and delivered by..... Bank

By the hand of Mr./Ms, its and authorised official.

(Signature of the Authorised Signatory)

(Official Seal)

APPENDIX-IV: Key Responsibilities of AIP and SPV

1. Key Responsibilities of the Anchor Industry Partner (AIP) and SPV:

- 1.1 **Strategic Planning & Governance:** Lead the preparation of a five-year Strategic Investment Plan (SIP) for the cluster, detailing infrastructure upgrades, new courses, staffing and outcomes targets. Serve on the SPV Board along with government nominees. Participate in governance committees (Curriculum, Infrastructure, Placement, etc.). The 51% shareholding in the identified cluster-level SPV will remain with the AIP, and the remaining 49% will be equally shared by the Central and State Governments.
- 1.2 **Infrastructure Upgradation:** Design and implement the upgradation of physical infrastructure (classrooms, labs, workshops, hostels, IT networks, etc.) at the RFP for Upgradation of ITIs in Bi under PM SETU Scheme Hub and Spoke ITIs. Procure and install modern equipment, tools and simulators aligned to industry needs in focus sectors.
- 1.3 **Curriculum Design & Training:** Collaborate with DGT and industry experts to co-develop and update curricula, ensuring alignment with NSQF and National Occupational Standards. Introduce new trades in emerging sectors (e.g. EV, renewable energy, AI/ML, advanced manufacturing). Implement competency-based training methodologies, modular courses, and blended learning (classroom + hands-on). Facilitate industry internships and on-the-job training for trainees.
- 1.4 **Faculty and Staff Development:** Work with existing ITI instructors to enhance their skills (through industry immersion, training-of-trainers programs, etc.). Recruit additional trainers or subject-matter experts as needed, potentially from industry. Support faculty with pedagogical training and modern teaching aids.
- 1.5 **Financial Co-investment:** Provide co-funding as required under the scheme (minimum 17% of project cost, for operational and capital expenses beyond government share). Participate in revenue-generation initiatives (e.g. paid short courses, testing/consultancy services, usage fees for training facilities).
- 1.6 **Operational Management:** Take responsibility (through the SPV) for day-to-day management and operations of the Hub-and-Spoke cluster. This includes managing finances (budgeting, accounts), procurement, maintenance of assets, and hiring contractual staff if needed (while DGT/state continue funding government staff salaries). Implement efficient processes and ICT systems for administration (e.g. student management, accounting, learning management systems).
- 1.7 **Placement and Industry Linkages:** Leverage industry networks to arrange campus placements, apprenticeships and internships for ITI graduates. Organize job fairs, industry visits and employer engagement events. Facilitate the setting up of an Apprenticeship cell and career counselling in the ITIs.
- 1.8 **Quality and Standards:** Ensure training adheres to regulatory standards (NCVET, NSQF). Pursue accreditation or quality certifications for the ITIs. Implement an ongoing monitoring and evaluation framework with KPIs (enrolment rates, pass rates, placement percentages, etc.) as per guidelines. Report regularly to the State and Central Governments.
- 1.9 **Innovation and Long-term Sustainability:** Introduce innovations such as incubators or entrepreneurial cells for trainees. Explore new education delivery models (e.g. online labs, virtual reality training). Plan for financial sustainability of the ITIs beyond the project period (through new income streams, alumni networks, industry sponsorships, etc.).

2. Anchor Industry Partner (AIP) Role:

- 2.1 The AIP provides strategic vision, investment, and leadership. It is expected to have significant industry expertise in the cluster's focus sectors. The AIP will chair the SPV board and nominate members to the board. It will commit resources (funding and expertise) as per the SIP and shareholders' agreement.

2.2 Within the overall scheme, approximately ₹56,900 crore is allocated for upgrading the 1,000 ITIs (Component I of the scheme). The table below breaks this out between Hub ITIs and Spoke ITIs, along with the share of each funding source:

Component	Central	State	Industry
Upgradation of 200 Hub ITIs (including new courses/ content development)	50%	33%	17%
Upgradation of 800 Spoke ITIs (including new courses/ content development)	50%	33%	17%

3. Scope of Work

Selected partners are expected to bring strategic leadership, co-investment, technical know-how and long-term commitment (5 years) toward upgrading ITIs for vocational education. The responsibilities and activities expected from the Anchor Industry Partner include, but are not limited to:

3.1 Governance and Strategic Leadership

- Participation as a member of the SPV.
- Prepare the Strategic Investment Plan (SIP), including HR structure and training roadmap, infrastructure development blueprint, and annual work plans.
- Serve on sub-committees (e.g., Curriculum, Infrastructure, Placement) as required.

3.2 Financial Contribution and Revenue Models

- Contribution of a minimum of 17% of the infrastructure cost) for the upgradation of Hub-and-Spoke ITI cluster.
- Contribution towards training programs, innovation labs or incubation centres.
- Participation in revenue generation models, including:
 - Paid training and consulting services
 - Use of shared infrastructure/labs for upskilling
 - Industry-paid assessment, certifications, or micro-credentials

3.3 Co-Design and Delivery of Training

- Co-develop long-term and short-term training programs based on:
 - Industry-aligned curriculum
 - NSQF/QP-NOS frameworks
 - Modular, blended and job-linked formats
- Integrate on-the-job training (OJT), apprenticeships alignment with local demand for jobs.

3.4 Infrastructure Design and Lab Setup

- Advise and execute in developing:
 - Sector-specific labs, tools, simulators, digital classrooms
 - Workshop design and layout plans
 - Lab upgradation roadmap
- Provide access to industry training facilities for practical exposure, assessment, and internships.

3.5 Human Resource and Faculty Development

- Collaborate with DGT and NSTI to design and deliver Training of Trainers (ToT) programs (pre-service and in-service)
 - Faculty immersion/sabbatical in industry

- ii. Pedagogy enhancement sessions

3.6 Employment, Placement, and Incubation Support

- a. Facilitate in Employment and Placement through:
 - i. Job placements for ITIs graduates
 - ii. Internships and apprenticeships with participating companies

3.7 Outreach and Branding

- a. Inclusive design- Open and accessible to all demographics, including women, rural youth, PwDs and underserved groups.
- b. Co-create branding and outreach strategies for the ITIs, including:
 - i. Participation in skill fairs and summits
 - ii. Job/Placement Fairs,
 - iii. Employer and youth engagement campaigns
 - iv. Branding of labs or training programmes

3.8 Institutional Sustainability and Long-Term Engagement

- a. Commit to multi-year partnership (minimum 5 years) with annual review mechanisms.
- b. Participate in resource mobilization, capacity building and long-term planning for sustainability of the model

APPENDIX-V Guidelines of the Department of Disinvestment

No. 6/4/2001-DD-II Department of Disinvestment, Government of India

OFFICE MEMORANDUM

Sub: Guidelines for qualification of Bidders seeking to acquire stakes in Public Sector Enterprises through the process of disinvestment

Government has examined the issue of framing comprehensive and transparent guidelines defining the criteria for bidders interested in PSE-disinvestment so that the parties selected through competitive bidding could inspire public confidence. Earlier, criteria like Net Worth, experience etc. used to be prescribed. Based on experience and in consultation with concerned departments, Government has decided to prescribe the following additional criteria for the qualification/ disqualification of the parties seeking to acquire stakes in public sector enterprises through disinvestment:

- a. In regard to matters other than the security and integrity of the country, any conviction by a Court of Law or indictment/ adverse order by a regulatory authority that casts a doubt on the ability of the bidder to manage the public sector unit when it is disinvested, or which relates to a grave offence would constitute disqualification. Grave offence is defined to be of such a nature that it outrages the moral sense of the community. The decision in regard to the nature of the offence would be taken on case-to-case basis after considering the facts of the case and relevant legal principles, by the Government of India.
- b. In regard to matters relating to the security and integrity of the country, any charge-sheet by an agency of the Government/ conviction by a Court of Law for an offence committed by the bidding party or by any sister concern of the bidding party would result in disqualification. The decision in regard to the relationship between the sister concerns would be taken, based on the relevant facts and after examining whether the two concerns are substantially controlled by the same person/ persons.
- c. In both (a) and (b), disqualification shall continue for a period that Government deems appropriate.
- d. Any entity, which is disqualified from participating in the disinvestment process, would not be allowed to remain associated with it or get associated merely because it has preferred an appeal against the order based on which it has been disqualified. The mere pendency of appeal will have no effect on the disqualification.
- e. The disqualification criteria would come into effect immediately and would apply to all bidders for various disinvestment transactions, which have not been completed as yet.
- f. Before disqualifying a concern, a Show Cause Notice why it should not be disqualified would be issued to it and it would be given an opportunity to explain its position.
- g. Henceforth, these criteria will be prescribed in the advertisements seeking Expression of Interest (EOI) from the interested parties. The interested parties would be required to provide the information on the above criteria, along with their Expressions of Interest (EOI). The bidders shall be required to provide with their EOI an undertaking to the effect that no investigation by a regulatory authority is pending against them. In case any investigation is pending against the concern or its sister concern or against its CEO or any of its Directors/ Managers/ employees, full details of such investigation including the name of the investigating agency, the charge/ offence for which the investigation has been launched, name and designation of persons against whom the investigation has been launched and other relevant information should be disclosed, to the satisfaction of the Government. For other criteria also, a similar undertaking shall be obtained along with EOI.

sd/- (A.K. Tewari)

Under Secretary to the Government of India

APPENDIX-VI Format of Strategic Investment Plan (SIP)

1. The SIPs must clearly specify the categorization of ITIs in hubs and spokes. The SIP will outline the key aspects of the upgradation plan, including the following areas:
 - a. Vision, mission and strategic objectives - Cluster's overarching goals, aligning with national and regional skill development priorities.
 - b. Governance, management, and HR transition - Leadership structures, roles and responsibilities, and plan for smooth staff transitions to strengthen institutional effectiveness.
 - c. New and Revised Courses Proposed Based on Demand and Gap Analysis – Integration of technology, development of new curricula, and establishment of Centers of Excellence (CoEs) to enhance training quality and relevance.
 - d. Industry and Employer Linkages for Demand-Driven Training and Placement - Collaborations with industry players, Government bodies, faculty, students, and local communities to co-create programs and improve placement outcomes.
 - e. Innovation in Training Program Design, Pedagogy, and Technology Integration
 - f. Capacity building for Institutional Leadership and Instructors - Leadership and faculty training programs, alongside ongoing professional development initiatives, to ensure teaching excellence.

Name of the ITI Cluster	
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#	Section
1.	Introduction
2.	Financial Details: Budget Overview, Sources, and Application of Funds
3.	Vision, Mission, and Strategic Objectives
4.	New and Revised Courses Proposed Based on Demand and Gap Analysis Long-term (CTS, Diploma), Industry-certified programs Other demand-driven and innovative programs
5.	Proposed Industry and Employer Linkages
6.	Innovation Proposed in Training Program, and Pedagogy
7.	Capacity Building Plan for ITI Leadership and Instructors
8.	Infrastructure Modernization and Development Plan (including digital infrastructure)
9.	Gender Equity and Social Inclusion Strategy
10.	Monitoring, Evaluation, and Performance Measurement Framework
11.	Governance Structure and Management Framework
12.	Strategy for Financial Sustainability and Scalable impact
13.	Stakeholder consultation, Engagement and Communications strategy
14.	Risk Identification, Assessment, and Mitigation Plan
15.	Template 1: Baseline Characteristics of Hub and Spoke ITIs
16.	Template 2: Budget allocation of the next three financial years
17.	Template 3 (A): Five-Year Strategic Investment Plan and Budget
18.	Template 3 (B): Annual Budget estimated for the proposed ITIs for the cluster
19.	Template 4: Performance Indicators for Measuring Success
20.	Template 5: Implementation Gantt Chart

Template 1: Baseline Characteristics of Hub and Spoke ITIs

Sl. No.	Particulars	Hub ITI (Name)	Hub ITI (Name)	Hub ITI (Name)	Hub ITI (Name)	Hub ITI (Name)
1.	Year in operation, current grading of ITI(s)					
2.	Current ITI management and IMC composition (if IMC is present)					
3.	List of courses offered					
4.	Number of enrolled students in the last three years (for courses, by gender and category- General/ SC/ ST/ OBC)					
5.	Number of graduates last year by courses (for courses, by gender and category General/ SC/ST/OBC), and specify proportion who are employed and other information about labour market outcomes					
6.	Number of instructors (total disaggregated gender wise data, types of contracts, sanctioned post, vacancies by course, by gender).					
7.	Size and condition of classroom and workshop facilities. Specify total area.					
8.	Composition of Internal Complaint Committee to address workplace safety and its effectiveness from number of GRM registered, resolved; training undertaken and submission of Annual reports					

Template 2: Budget allocation of the last three FYs
(across the proposed ITIs for the cluster)

Sl. No.	Budget Component	Estimated Annual Budget (₹ Lakhs)	Source of Financing Centre/ State/ Industry – CSR/ Others	Year 1: 2021-22	Year 2: 2022-23	Year 3: 2023-24	Remarks
1.	Total recurrent Expenditure						
1.1	Faculty Salaries						
1.2	Non-teaching Staff Salaries						
1.3	Maintenance of Infrastructure						
1.4	Utilities (Electricity, Water, Internet)						
1.5	Consumables/ Raw Materials for Training						
1.6	Scholarships, Internship/Apprenticeship and Welfare Programs such as Stipends to eligible women, SC/ST/PWD students						
2.	Total Capital Expenditure						
2.1	Infrastructure Development						
2.2	Equipment Procurement						
2.3	ICT based						
2.4	System for monitoring and reporting of labour welfare measures						

Total Annual Budget (1+2)	/					
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Template 3 (A): Five-Year Investment Plan Budget

Sl. No.	Investment Activity	Five-Year Target				
		Year 1	Year 2	Year 3	Year 4	Year 5
1.	Strengthening ITI Hub-and- Spoke Governance and Management					
2.	Institutionalizing Industry Linkages					
3.	Develop and Implement Demand- Driven, Industry- Aligned Training Programs					
4.	Capacity Building of ITI Leadership and Instructors					
5.	Upgrading Key Infrastructure, Training Facilities, and equipment					
6.	Implementing Technological Innovations in Training Delivery					
7.	Supporting Women, SC, ST and PwD Enrolment and Completion					
8.	Building Entrepreneurship Skills and Start- Up Support					
9.	Monitoring and Evaluation System Accessible system for Grievance Redressal Mechanism					

Template 3 (B): Annual Budget estimated for the next five financial years with sources of funding across the proposed ITIs for the cluster

Sl. No.	Component	Annual Budget (₹ Lakhs)	Source of Fund Centre/ State/ AIP Others	Year 1	Year 2	Year 3	Year 4	Year 5	Remarks
1.	Recurring Expenditure								
1.1	Faculty Salaries								
1.2	Non-teaching Staff Salaries								
1.3	Maintenance of Infrastructure								
1.4	Utilities (Electricity, Water, Internet)								
1.5	Consumables/ Raw Materials for Training								
1.6	Scholarships, Internship/Apprenticeship and Welfare Programs such as Stipends to eligible women, SC/ST/PWD students								
	Total Recurring Expenditure								
2.	Capital Expenditure								
2.1	Infrastructure Development								
2.2	Equipment Procurement								
2.3	ICT based								
2.4	System for monitoring and reporting of labour welfare measures								
2.5	Add more rows, if required								
	Total Capital Expenditure								
	Grand Total								

Template 4: Key Performance Indicators

Key Area	Performance Indicator	Target / Threshold
Institutional & Governance Reforms	Adoption of industry-led SIP model at ITIs	100% of approved clusters
	Pathways for sustainable industry partnerships (production centres, OJT tie-ups, design partnerships, continuity of AI)	Composite index (baseline + YoY improvement)
Capacity Increment & Trainee Performance	Increase in CTS enrolment	95%
	Pass percentage	90%
	Increase in short-term course output	50% growth as per baseline
Placement Outcomes	Placement rate of CTS trainees	75%
	Average salary of placed trainees	Increment of 50% over baseline
Gender & Inclusivity	Share of women, PwD, SC/ST, rural & tribal groups in enrolment	50% increment over baseline
Curriculum & Training Quality (incl. Green Practices)	Female trainee placement rate	>75%
	Courses upgraded as per industry Requirements	10 per Hub ITI and 08 per Spoke ITI
	New CTS courses introduced	04 per Hub ITI and 02 per Spoke ITI
	New short-term courses introduced	10 per Hub and Spoke ITI cluster
	Industry validation of learning outcomes	Positive feedback index
Faculty & HR Development	Trainer recruitment (vacancy reduction)	Below 10% vacancy
	% of trainers upskilled (incl. green practices)	>95%
Infrastructure & Facilities	ITIs hubs & spoke upgradation	100 ITIs
Systemic Capacity Building	Number of trainers trained	50,000 across ITIs and NSTIs
Sustainability	Revenue from non-govt. sources (industry, CSR, production centres, trainings)	>30%
Monitoring & Reporting	Annual consolidated report at NSIC level	100% onboard cluster reporting

Date:

Signature:

Name:

Designation:

Place:

Seal of the Bidder

Template 5: Gantt Chart for ITI Upgradation (5-Year Roll-out) under PM SETU

Activity / Sub-Activity and Year	Year 1				Year 2				Year 3				Year 4				Year 5			
	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4	Q 1	Q 2	Q 3	Q 4

Instructions for the Preparation of the SIP - Part -1

- Overall Guidance Note (to be read in conjunction with the Scheme Document; this section is for preparatory guidance only and may be deleted during final SIP submission.)
- In alignment with the National Scheme for ITI Upgradation, each State and Union Territory (UT) shall facilitate the establishment of the Industrial Training Institute (ITI) Hub and Spoke Cluster. When submitting recommended SIPs of Hub and Spoke ITI Cluster to MSDE, states are required to attach commitment letters to fulfill the state's obligation of staffing, Scheme funding, and implementation of regulatory reforms, as specified in the scheme document.
- Each Anchor Industry Partner (AIP) shall prepare a Five-Year Strategic Investment Plan (2025–2030) articulating a clear vision, strategic priorities, and investment roadmap to transform the quality and relevance of ITI training delivery which shows alignment with the overall purpose of the scheme to increase employability of graduates of ITIs. SIP shall be evidence-driven, rooted in local economic analysis, and developed through multi- stakeholder consultation involving industry, ITI instructors, students, academia, etc. SIP should be based on local job market studies, analysis of industry value chains, and discussions with experts from different sectors.
- AIPs/SPVs are encouraged to align their investment plans with identified **Priority Sectors, including but not limited to:**
Apparel & textiles, Construction & Allied Sector, Power, Electronics telecommunications & IT/ITES, Agri & food processing, Health & allied sector, Retail & Logistics, Green Energy & Environment, Tourism and Hospitality, Beauty and Wellness, Banking & Financial Services.
However, proposals shall be considered if they do not apply in these mentioned sectors.
- The SIP must demonstrate innovation in training design and delivery, with an emphasis on technology integration, blended learning, and modular curriculum aligned to existing and emerging job roles. The aim is to enhance the scale, quality, and labor market outcomes of graduates from the ITI ecosystem.
- The total investment for Hub ITI and each Spoke ITI shall not exceed ₹ 81 Crore and for ₹ 40 Crore respectively, inclusive of all capital and operational components. Within this overall financial ceiling, expenditure on civil infrastructure shall not exceed 20% of the total approved budget. SPV shall ensure optimal allocation between physical infrastructure, digital capabilities, faculty development, and program innovation.
- The SIP is a strategic document focusing on demand-driven and industry-aligned courses, industry linkages, innovative approaches to program design and delivery, staff training, infrastructure development, gender and inclusion strategies, monitoring and evaluation systems, governance and management frameworks, financial and institutional sustainability. A comprehensive stakeholder engagement and communications plan may also be developed and included in the SIP budget. Each section of the SIP should describe the action, articulate expected outcomes, responsible entities, timelines, and budget requirements.

8. SIPs will be operationalized through Annual Operation Plan (AOP) which will include Annual Work and Budget Plans (AWBP). This Annual Operation Plan (AOP) will be submitted to SSC for approval before the start of the financial year. SIPs could be amended as needed by the SPVs. However, amendments with financial implications and impacting on the mandatory KPIs will need to be approved by the State Steering Committee and the National Steering Committee.
9. Template 3 (A and B) consolidates the total budget required for implementing the Five-Year Strategic Investment Plan and Annual Budget estimated for the proposed ITIs for the cluster. Proposals must transparently disclose all sources of funding, including ongoing or expected support from Government of Bihar, public-private partnerships, or other externally aided projects. Template 4 to present the Performance Indicators for measuring success. Template 5 provides Gantt Chart on the implementation timeline.

Instructions for the Preparation of the SIP: Part -2

Sl. No.	Section	Instructions
1.	Detailing on ITI and Local Economy	<ul style="list-style-type: none"> List the hub ITI and its associated spokes, Outline the characteristics of the local community, including the economy, key industries, labor market trends, and population demographics. Specify the key trades, sectors and programs that will be offered to align with industrial needs
2.	Details of Anchor Industry Partner	Details of the anchor industry partner (AIP) and its associated industry partners/ and institutional collaborators (if any).
3.	Budget and Financing	<ul style="list-style-type: none"> Provide the annual recurring and capital budget for the hub and all spokes for the last 3 years. Indicate the sources of financing (central, state, industry, income generation, grant-in aids etc). (Refer: Template 2)
4.	Vision and Mission	<ul style="list-style-type: none"> State the rationale for selection of the Hub and Spoke ITI Cluster. Define the vision, mission, core strategies, and unique value propositions that add value to the proposal.
5.	ITI Leadership and Instructor Capacity Building Plan	<ul style="list-style-type: none"> Plan for continuous professional development of ITI leaders, trainers, and staff. Proposed Partnerships with National Skill Training Institutes (NSTIs) or other educational institutes such as the Indian Institute of Management or Institute of National Importance (INIs) etc. Recruitment plans for existing vacancies and new trades. (Staff professional development should begin with a training needs assessment to identify gaps in academic knowledge, technical competencies, and teaching methodologies. Strategies/ Plan for assessment can be provided in this section. Once these assessments are conducted, the SPV should implement a staff development plan that includes industrial attachments, ongoing training in pedagogy, ICT, training of the trainers, student management, and internship supervision, fostering a culture of continuous professional growth.)

Sl. No.	Section	Instructions
		<ul style="list-style-type: none"> Plans for appraisals, incentives, and flexible HR arrangements may be outlined to enhance motivation and retention among instructors. Provide clear policies for competitive selection of key leadership roles of SPV.
6.	Proposed Industry and Employer Linkages	<ul style="list-style-type: none"> Partnerships with industries and employers. This may include financial support, technology know-how support Development of customer-ordered industry- commissioned training programs and establishing “learning factories” Detailing on proposed sharing of technology and production equipment’s SIP can also provide proposed solutions if any for small and medium enterprises e.g. R&D solutions etc. Proposed MOUs with companies for employment, apprenticeships, funding etc. (Other details may include engaging industries in the development of standards, curriculum, and training programs, through technical committees, details of Jobs, and competency standards required in Industries, identifying specific industries that has potential for absorbing different categories of differently abled people and develop standard, curriculum and training programs. Organizing alumni and industrial outreach) SPVs need to clearly articulate which types of industry partnerships are being provided in the SIP and attach letters from all the collaborating industries. Detailing on proposed apprenticeships and faculty industry attachment. Industry engagement strategy, including existing/proposed MoUs, DST linkages, and OJT/apprenticeship partnerships, with supporting evidence. Mechanisms for placement and/or in-house absorption of pass-outs, indicating sectors, indicative numbers, and timelines.
7.	Gender and Inclusion Plan	<ul style="list-style-type: none"> State current gender ratios in local community and ITI Define strategies and actions for improving women’s participation, especially in non-traditional trades. Address multiple layers of exclusion (e.g., SC, ST, PWD). Define indicators to monitor progress.
8.	Innovation in Training Program Design, Delivery, and Technology Integration	<ul style="list-style-type: none"> Innovation in program design and delivery. Innovative programs for Occupational Health & Safety, Industry 4.0 occupations, and entrepreneurship. Initiatives like incubation centers, Atal tinkering labs, industry-commissioned specialized training, and industry-certified programs. Joint or sandwich programs with Indian or Foreign partner.

Sl. No.	Section	Instructions
		<ul style="list-style-type: none"> Innovative pedagogy like hybrid learning, student-centered and adaptive approaches, VR/AR labs, interdisciplinary and project-based learning, skills competitions, R&D, and on-the-job training.
9	Upgradation Plan including Infrastructure Development Plan and labs	<ul style="list-style-type: none"> Outline necessary investments in civil infrastructure e.g., classrooms, hostels, workshops), including digital infrastructure, and procurement of state-of-the-art equipment. (The SPVs are encouraged to develop a long-term infrastructure master plan first before deciding which specific civil works projects will be supported under the scheme, explain how investments have been prioritized across Hub and Spoke ITIs. Highlight gender-inclusive, climate resilient and accessible infrastructure. Highlight if any assistance of finance is proposed through other schemes of state/centre/existing collaborations.) Development of sports facilities, incubation centre, production centre etc. <p>(Note: In case of upgradation of existing facilities or development of facilities, a checklist-based audit will be conducted and all-inclusive improvement (including improving solid, liquid waste management, energy efficiency, universal access, Health & Safety, etc.) may be made part of SIP and implemented while constructing/upgrading.)</p>
10.	Detailing on New and upgradation of courses proposed for CTS, Short term and any other program	<ul style="list-style-type: none"> Provide details of labour market demand analysis to identify current and future employment opportunities. Details of CTS courses to be upgraded. Details of New CTS courses to be proposed and mechanism adopted. (This process will involve consultations with industry experts, governments, and other stakeholders to establish priority trades and courses. It is important to consider foundational learning as part of the course development. Modules such as language, digital skills, career guidance counselling, could be embedded into the new courses, or as electives or extracurricular activities). Details of new short-term courses to be developed or adopted. Explain the course development or upgradation process, including consultations and approval/ accreditation sought. Explain how the SPV, along with Hub and Spoke ITIs and industry partners will work together. Which courses or modules will be offered at which institutions? Whether the courses and modules offered are gender neutral and are also designed for the differently abled people? How will faculty and facilities be shared across institutions? How will all students be able to learn different courses in the hub and spokes? <p>Provide evidence of:</p>

Sl. No.	Section	Instructions
		<ul style="list-style-type: none"> skills demand and/or potential for expansion of this demand. the presence of industrial linkages involving these programs. perceived advantages for institutions and students through the programs
11.	Sustainability and Scalability	<ul style="list-style-type: none"> Detail out sustainability plans including both institutional and financial sustainability. (Explain how financial sustainability can be improved through income generation, both during and beyond the duration of the national scheme. Detail how the SPV intends to ensure long-term impact.)
12.	Measuring Performance and Outcomes	<ul style="list-style-type: none"> Define performance indicators Define systems/mechanisms that would be established to produce these indicators. <p>(Note: The indicative full set of performance indicators and measurement methodology can be found in Template 4)</p>
13.	Governance and Management	<ul style="list-style-type: none"> Provide the details of participating institutions, industry partners in SPV Board proposed by AIP/Industry Consortium. Management Team: Provide details of SPV Management proposed with proposed organogram. Hub and Spoke Relationship: Provide detailing on relationship of Hub ITI and Spoke ITI
14.	Stakeholder Engagement and Communication	Detail out stakeholder engagement, communications Strategy
15.	Risk and Mitigation Strategies	<ul style="list-style-type: none"> Detail out key risks (internal and external) for implementation Provide mitigation strategies for each identified risk.

Summary Form of SIP

1. Executive Summary – Overview of the cluster (Hub-and-Spokes, locations, key industry sector focus), vision and goals of upgradation, summary of investment required and expected outcomes.
 2. Cluster Profile – Baseline data for Hub and each Spoke: year established, courses/ trades, current capacity and enrolment, pass and placement rates, staff strength, infrastructure facilities available, notable partnerships or achievements. Include socio-economic context of the area (industries present, skill gaps).
 3. Needs Assessment & Gap Analysis – Identified gaps in infrastructure, training quality, industry relevance, etc., through diagnostic studies or stakeholder consultations. For instance, list of equipment that is outdated or trades with obsolete curriculum, etc., and the improvements needed.
 4. Upgradation Plan – Detailed plan with sub-components:
 - Infrastructure Development: Civil works (new buildings, renovations) with specifications (e.g., construct new workshop of 500 sqm, renovate 10 classrooms, etc.), site readiness issues, and implementation timelines.
 - Equipment & Technology: Trade-wise list of machinery, tools, IT hardware to be procured; quantity, estimated cost, and justification (e.g., CNC lathe – 2 units – to train 30 machinists/year).
 - Curriculum and Courses: List of new courses to introduce (with duration, target annual intake), existing courses to be phased out or revised, modular structure adoption plan, alignment with NSQF/NCrF levels.
 - Faculty and HR: Recruitment plan for new instructors or staff (numbers, profiles), training plan for existing faculty (areas/topics of ToT), any management staffing for SPV (CEO, admin, M&E officer, etc.).
 - Digital Integration: Plan for implementing LOMS and digital classrooms – internet connectivity arrangements, hardware procurement for IT labs, digital content creation if any by the cluster.
 - Industry Partnerships: Roles and contributions of Anchor and other industry partners – e.g., internships for X students/year at ABC Corp, industry expert lectures schedule, equipment donation commitment, etc.
 - Outreach & Mobilization: Strategy for student mobilization (awareness campaigns, counselling workshops), focus on increasing female enrolment or other target groups.
 - Sustainability Measures: How the cluster will generate revenue or manage costs post-scheme.
 5. Implementation Timeline – Gantt chart or phased timeline showing sequence of key activities: SPV setup, procurement milestones, civil works start/finish, course launch dates, etc. Identify critical path items.
 6. Institutional Arrangements – Details of SPV (promoters, proposed Board composition), coordination with state department, roles of key officials, any capacity building needed for implementation.
 7. Cost Estimates – Detailed budget tables: Breakup by component (civil works, equipment, training, admin, etc.) and by year. Cost assumptions for each item (e.g., unit costs). Contingency provision (if any, say 5–10%). Summary of total cost for cluster.
 8. Financing Plan – Sources of funds aligned to costs: central share, state share, industry share, any other (CSR, etc.). Indicate when each source will be injected (e.g., State ₹X crore in Year1, ₹Y in Year2, etc.). Ensuring this matches cost-sharing ratios.
 9. Expected Outcomes & KPI Targets – Table of key performance indicators with baseline value, annual targets, and final target (for end of project).
 10. Risk Assessment & Mitigation – Identify major risks (e.g., delay in civil works due to monsoon, difficulty in finding qualified trainers, industry contribution shortfall) and mitigation strategies.
 11. Approval and Endorsements – Section for signatures of preparation team (AIP lead, ITI principals, etc.), endorsement by State department or SSC before forwarding to NSC.
- (This template will guide clusters in preparing comprehensive and standardized SIPs. Actual SIPs may include additional annexes like detailed equipment specs, architectural drawings, etc., as needed.)

APPENDIX-VII Format for Financial Bid

Bid applied for: <Name of Cluster>

NOTE:

1. The format is only indicative of the online format that Bidder is required to fill online

Name of the Cluster	Source of Financing				Total
	Center	State	Industry CSR	Others if Any	
Estimated Budget for 5 years (₹ Crores)					
% age of Contribution					100%